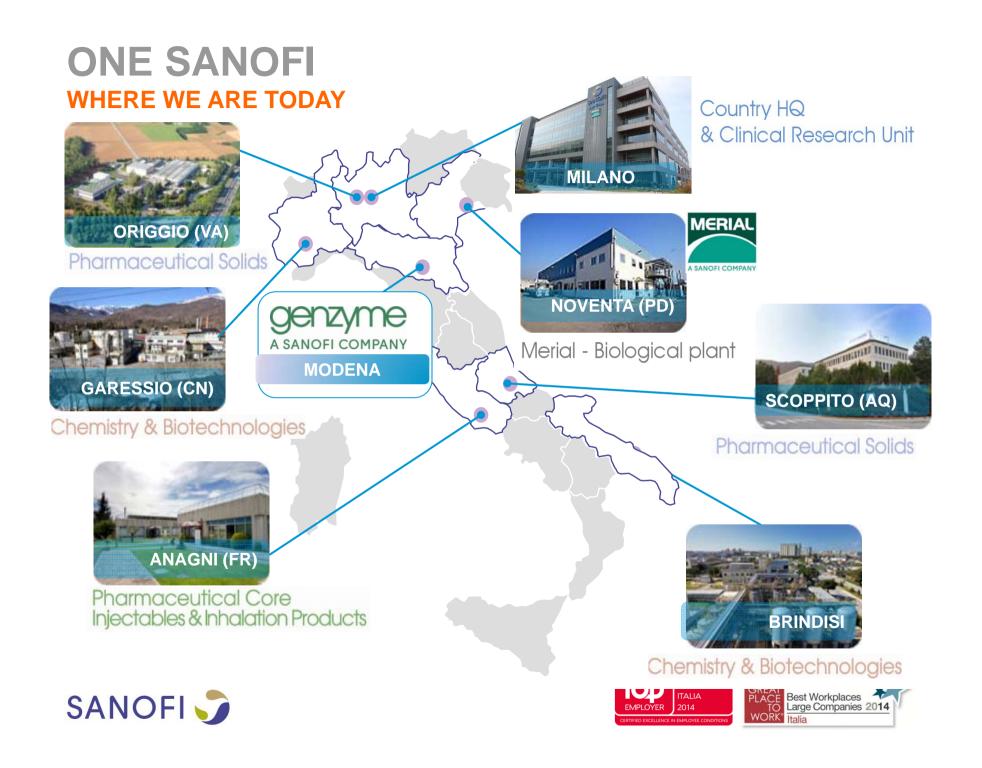
Per Sanofi la persona è al centro

Convegno ESTE WELFARE AZIENDALE

Milano, 14 Maggio 2014

Giorgio Branchini





HUMAN RESOURCES AS KEY STRATEGIC PARTNER

It is our responsibility to acquire, develop and retain the critical skills and capabilities to achieve our vision and further differentiate Sanofi from its competitors. We can accomplish this by focusing on building talents, engaging people and truly living our culture.

In HR, we contribute through Management to the **development and empowerment** of our people. This will **inspire** our people to drive progress and achieve Sanofi's vision by maximizing **success and satisfaction** of both individuals and teams. Through effective and efficient delivery of change management and support services, our strategies support Managers create a performance-driven, yet **supportive environment** for a **motivated workforce**.

> ROBERTO PUCCI Senior Vice President, Human Resources





A PERSON CENTRIC APPROACH LEVERAGING ON OUR HUMAN RESOURCES POLICY AND PROGRAMS



A PERSON CENTRIC APPROACH ALL PROJECTS and INITIATIVES CREATED with a...







SANOFI PER TE BENEFITS PACKAGE







ATTENZIONE ALLA PERSONA

A cycle of meetings, at the presence of experts, have been the occasion of discussion on topics like relationship between parents and children, or managing the double role of worker and mother/father. ...



1st experience 1 week on September 2013

with our children
Food, prevention, move and convivial moments = cardinal points of our well-being
Well-being in relationship with Others
The "pain" as precious allied of our Health
February 14th: Teach and self-teach to happiness

· New emotional balance in relationship



Campus for our children:

2 days on Jan 2014



GEN13

FEB

MAR

APR

MAG

GIU

LUG

AGO

SETT

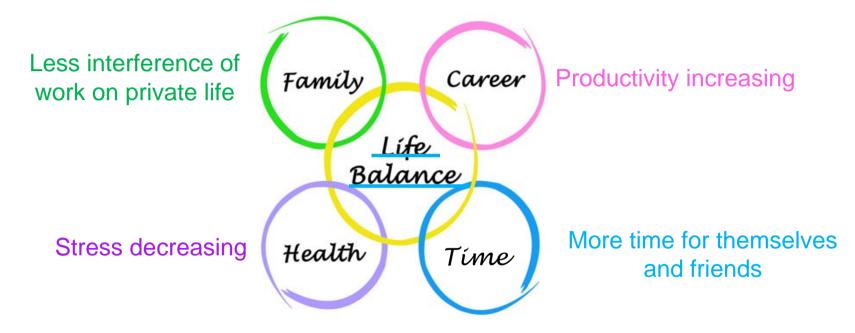
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NOV

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FLESSIBILITA' LOGISTICA WORK-LIFE BALANCE

This project gives the opportunity to work, **once a week** at own house or other suitable place by using IS tools that allow to work at distance.



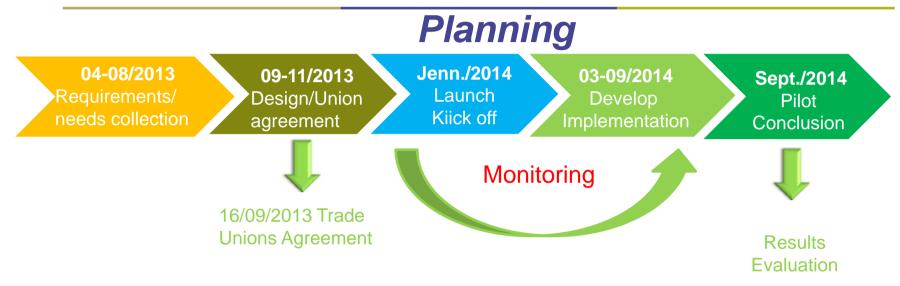
Company more competitive

trough cultural and organizational approach to encourage more and more an optimal balance between work and private life.





Logistics Flexibility Project: Management and Involved people



- The project is **on a voluntary basis**, for a six months period.
- The project is, now, open to all headquarter's employees in Milan with priority to people respecting the following characteristics:
 - those who live more than an hour of travel from the location of Sanofi Milan.
 - > female employees returned from maternity leave or with children
 - single parents with young children (<18 years)</p>
 - those who have some personal difficulties situations





Logistics Flessibility: Pillars for success

- **Cultural Change:** foster a relationship of trust between manager and collaborator and a greater sense of individual responsibility.
- Meritocracy: new approach in work effectiveness and efficiency evaluation: no more quantitative, based on the number of hours actually worked, but qualitative, focusing on achievement of the assigned objectives/priorities.
- Right Technological tools (laptop, wireless earphones, softphone software)

The project has been presented just before "Agility Work Day", a Milan City initiative





Logistics Flexibility: First results Analysis

Very optimistic results

- The flexibility has been granted to 77 persons,
 24% of the total number of employees in Milan, managers excluded.
- A significant percentage higher than the 15% limit laid down in the Union agreement, demonstrating the sensibility in evaluation of the numerous received requests.
- Over than 76 % of the requests come from women (63 in total), mainly sustained by reasons related to management of children and care for a family member, as well as logistical issues related to home-work distance.





Logistics Flexibility : The Future

There are several elements that lead enterprises to work on the space-time Work flexibility:

- The Technology that allows a connection wherever you are
- The need to save on office costs
- Increasing attention to social responsibility issues



- lower consumption, pollutants emissions decrease, with significant impacts on the surrounding environment, demonstrating commitment to building a health virtuous system.
- The needs and requirements of the new generation "digital" workers: young people express the need to balance work and personal life.

Consolidate this way of working and extend it to Industial Affair sites





Internal Communication on our Intranet



Media coverage dailies

Lettori: 2.765.000	CORRIERE DELLA SERA	29-GEN-2014 da pag. 21
Diffusione: 477.910	Dir. Resp.: Ferruccio de Bortoli	

Flessibilità Il progetto di legge sullo «smartwork» sarà presentato domani. «Devono contare i risultati e non le ore passate in ufficio» Il lavoro agile, un aiuto alle famiglie a costo zero per le aziende

Smartworking liberare il lavoro per vivere meglio

Lettori: n.d. Diffusione: n.d.	Dir. Resp.: Giancarlo Mazzuca		07-FEB-201 da pag. 11
10	Orari flessibili 3 aziende prov	e niente ufficio: vano il lavoro agi vova frontiera dell'impie	le
	AL TOP MOLTI GRANDI MARCHI CONSENTE AI DIPENDENTI	IL COMUNE L'ASSESSORE BISCONTI: «SUCCESSO STRAORDINARIO	0





Media coverage Web



WORK

Italia

Media coverage newswire



FARMACEUTICA: 'LAVORO AGILE' PER DIPENDENTI MAMME, PROGETTO IN SANOFI = 'IN ROSA' 76% ADESIONI A FLESSIBILITA' LOGISTICA, UFFICIO A CASA

1 GIORNO A SETTIMANA

Milano, 14 mar. (Adnkronos Salute) - L'ufficio che 'trasloca' a casa per un giorno a settimana. E' entrato nella fase operativa il progetto pilota di flessibilita' logistica promosso dal gruppo farmaceutico Sanofi, che a febbraio ha siglato un accordo con le parti sociali per consentire ad alcuni collaboratori della sede di Milano di lavorare un giorno fuori azienda. Positivi i primi dati dell'adesione, informa la societa': la flessibilita' e' stata accordata ad oggi a 83 persone, oltre il 24% del totale collaboratori della sede Sanofi di Milano, dirigenti esclusi (contro il limite del 15% stabilito nell'accordo sindacale). Il progetto sul 'lavoro agile' ha riscosso successo soprattutto fra le donne: 63 adesioni (pari a oltre il 76%) sono arrivate da loro, per motivazioni legate per lo piu' alla gestione dei figli o alla necessita' di assistere un familiare.

"Sulla base di quanto previsto dall'accordo siglato con le parti





Q&A





Thank you



