

SmartWorking

when working becomes smart

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Dell | Cloud Client-computing



Common roadblockers for smartworking

Past investments

- Legacy applications
- Exhausted storage space
- Telco bandwidth

Budget constraint

- Workspace design
- New datacenter
- Employee advisor

Short vs long term vision

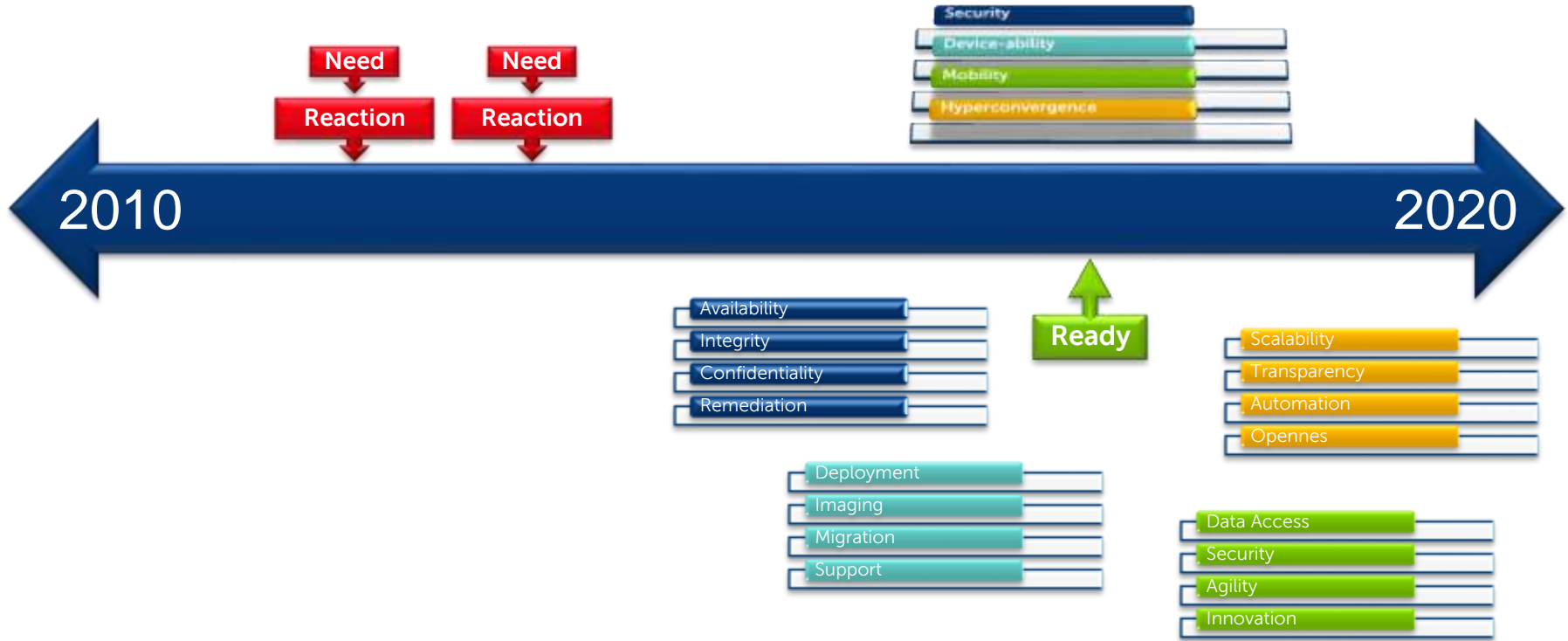
- Flat endpoint refresh (PC2PC)
- Managing of residential workers requires less manager's effort
- Productivity: hour vs tasks

Compliance

- Job time
- Organizational behavior
- Contracts



How to be «SmartWorking» Ready



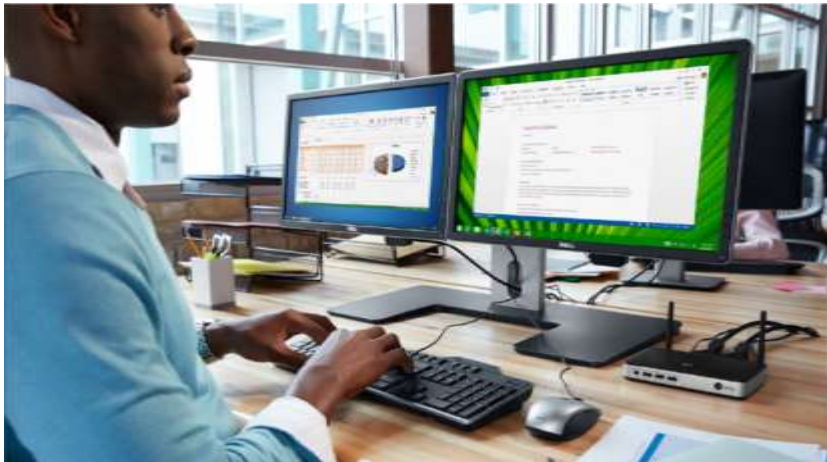
Why Dell



Dell has the only end to end enabled solutions



Only Dell does all of this!



Infrastructure



Networking



Storage



Servers

Software



Cloud



Management



Security

End points



Personal computers



Tablets



Thin/Zero clients

Services

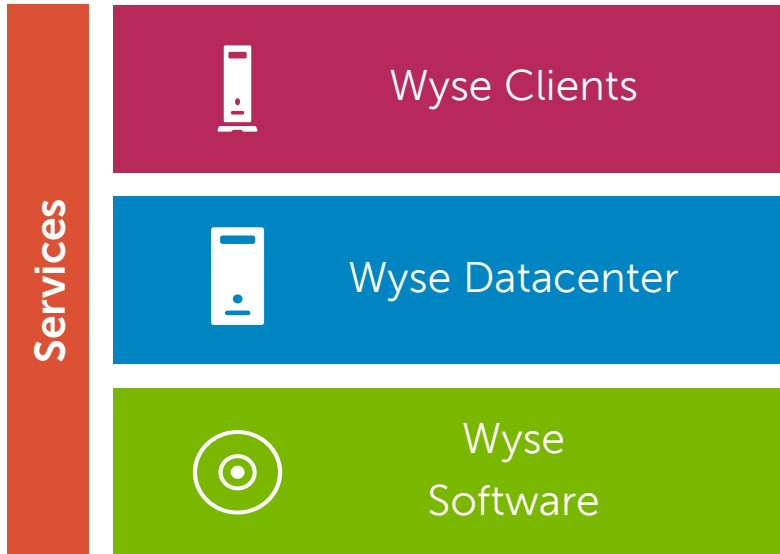
Workspace-as-a-Service, Managed VDI Service, consulting, deployment, support, managed services and a complete S&P ecosystem

Cloud client-computing

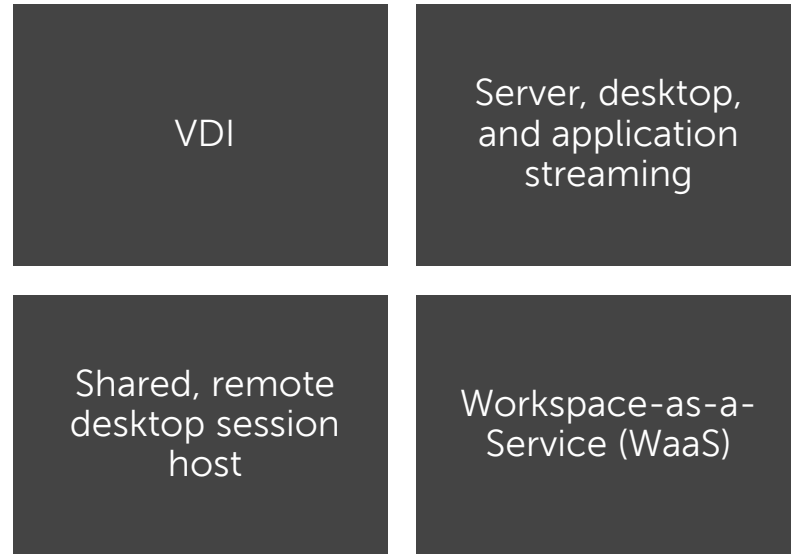


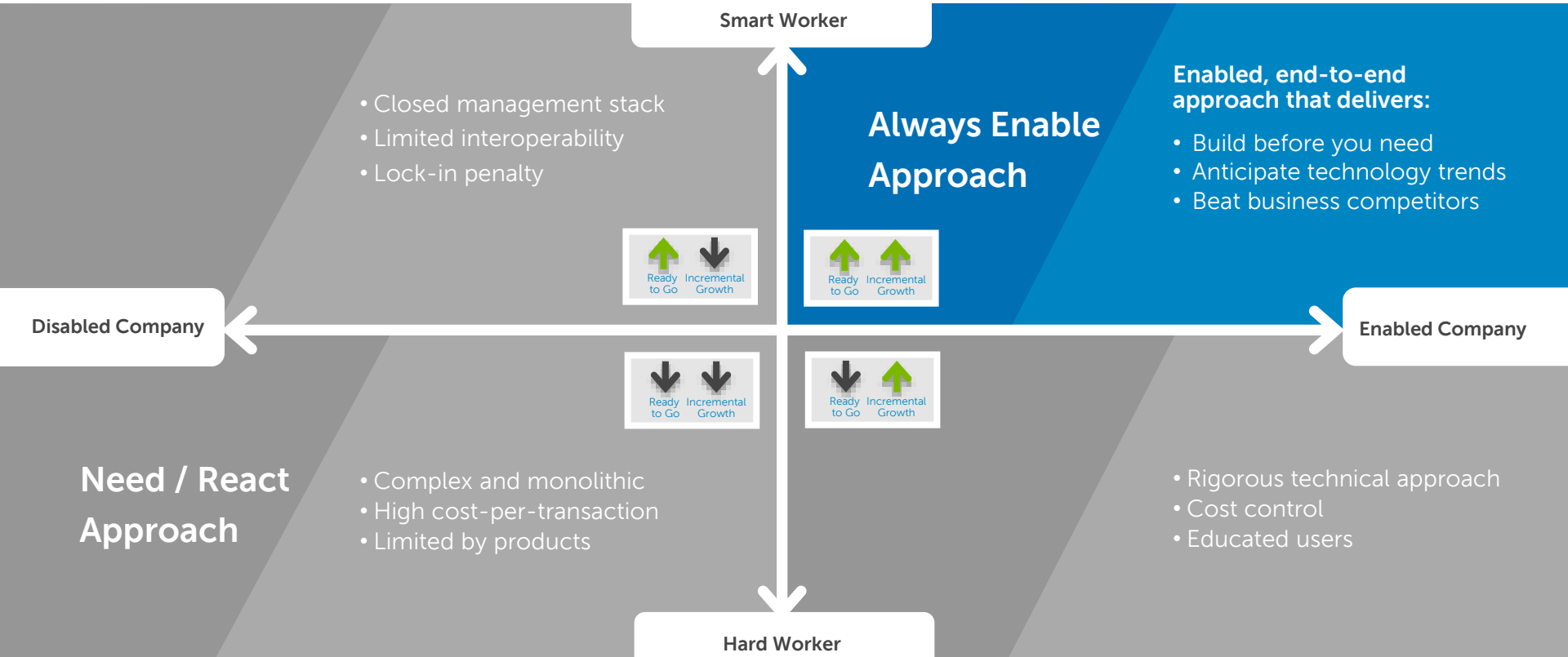
Cloud client-computing

A combination of technologies and services that enable and optimize...



...your choice of cloud / desktop virtualization models





Thank You

