

4 DRIVERS TO CREATE A DREAM ORGANIZATION

Donatella de Vita - 6TH May 2015



PIRELLI TODAY.....

A PURE TYRE COMPANY...

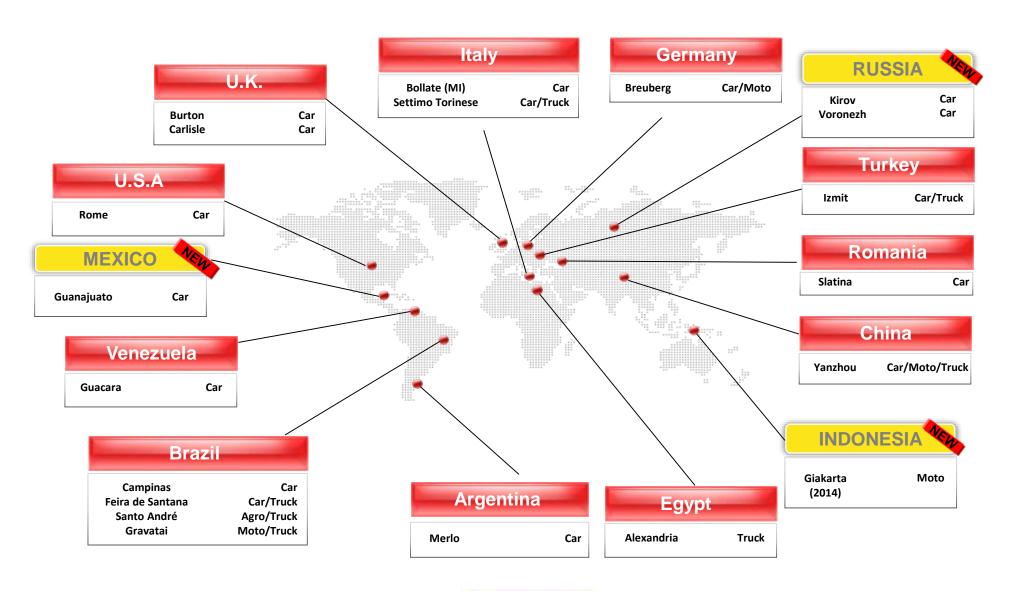


- World leader for PREMIUM High Performance Tyres
- Design, Develop, Manufacture and Market products for Consumer (60%) & Industrial (40%) segments
 - Always at the edge of innovation (more than 50 patents per year)
 - Exclusive Supplier F1 2011-16
 - 39'000 Employees, 24 Factories, ~1650 Engineers
 - 14 Countries Industrial presence
 - 40 Countries Commercial presence
 - 6.5 billions € annual sales
 - 3,0 % of annual sales invested in R&D
 - 8,2 training days / per capita per year



PIRELLI TODAY.....

A TRUE MUTINATIONAL COMPANY WITH PLANTS ALL OVER THE WORLD...





PIRELLI VISION 2020



SMART, EFFICIENT, PROFITABLE, INNOVATION-DRIVEN ACCOUNTABLE AND ENGAGED TO ITS STAKEHOLDERS



PIRELLI PRINCIPLES

BUSINESS



Product Driven

Premium Mindset

Engage the Customer

Maximize Delivery

PEOPLE



Meritocracy First

Transparency

Courage and Accountability

Pride

CHANGE



Share and Communicate the Strategy

Think Across Geography and Functions

Get Rid of Complexity

Innovate



4 Drivers towards a «premium organization»



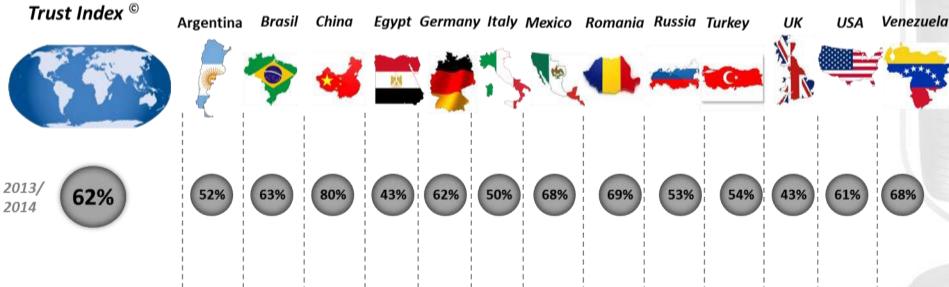
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Engagement





Pirelli Global Trust Index [©]







Company Welfare





















Training: a global and engaging approach

COMMERCIAL

ACADEMY

PLANNING &CONTROL ACADEMY







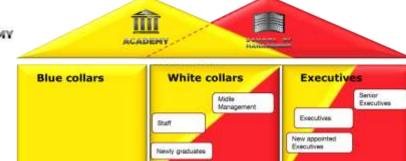






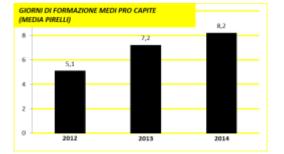


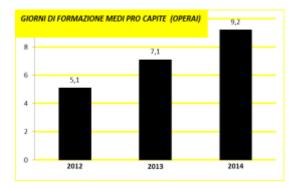




New corners

- · Technical training for professional families
- · Central design
- · Central and local deployment
- · Pre-post classroom skills assessment to measure learning
- Training modules and programmes to develop managerial skills
- · Central design
- Central deployment for Executives
- · Local deployment for Middle Management













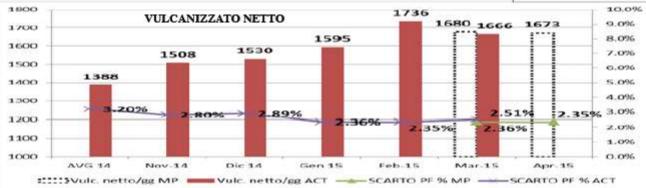




The future of the engament: cell production in POLO plant











The future of the engament: cell production in POLO plant

