“Intelligent” ERP

Introduzione Infor OS

Intelligenza Artificiale

Conclusioni

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Sales Director

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Fabbrica Futuro
Ancona, 26 Giugno 2018

Uno sguardo a Infor

- **90,000** Infor customers

- **16,300**+ employees - **4,734** new employees in the last **24** months

- **170** offices around the world - presences in **200** Countries and Territories
-49 new offices added across 21 countries in the last 12 months

- **Revenue** 2.9B

- **$2 billion** investment in product design and development over the past five years

- **Global headquarters:**
New York City – Italy, Vimercate (MB)

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Storia dell'Innovazione ERP (LN)

Triton
1990

Business functions integration (Ops)

Baan IV
1996

Finance, Multi currency International, Industry Packs

Baan 5
2000

Multi site, updated UI, Depot Repair, Field service

ERP LN 6.1
2004

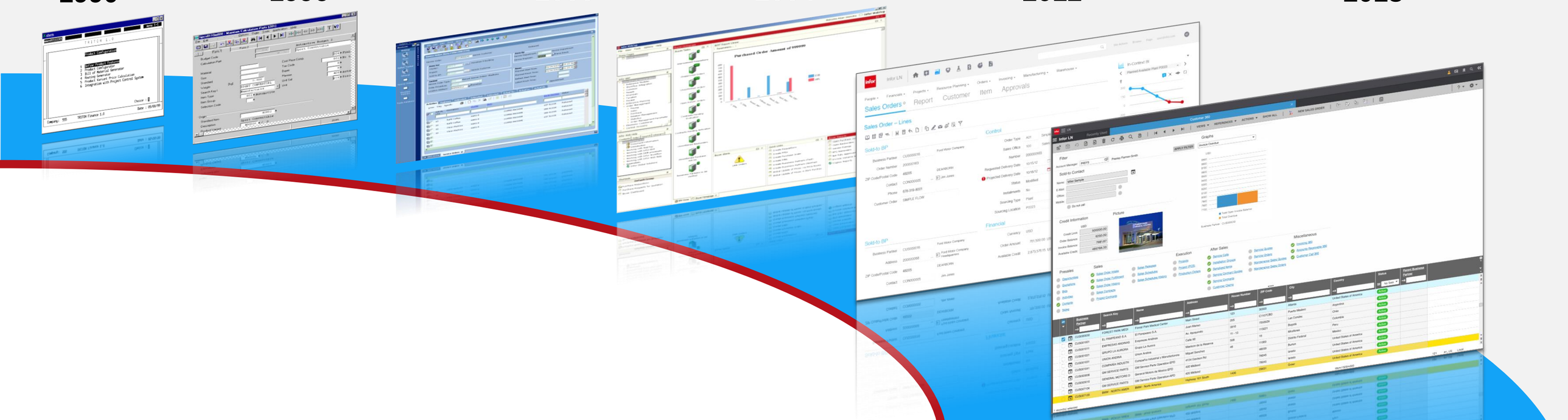
Localizations in standard, Homepages, usability, performance, rapid updates via FPs

Infor LN
2012

Infor10 user experience, Pulse, ION integrations, Industry Suites, streamlined business processing, Internationalization

Infor LN 10.6
2018

OS Platform, UX, Dashboards, Workbenches ION API



Infor ERP Cloud Edition

UX & Technology Platform

InforOS

BI Intelligent Platform

ERP Functionalities

Extended Applications

Infor EAM

Il recente Report di Gartner Group ci posiziona come **Leader Mondiale nel settore dell'Enterprise Asset Management**.
Si veda il report al seguente link :

https://www.gartner.com/doc/reprints?id=1-4JW21HD&ct=171103&st=sb

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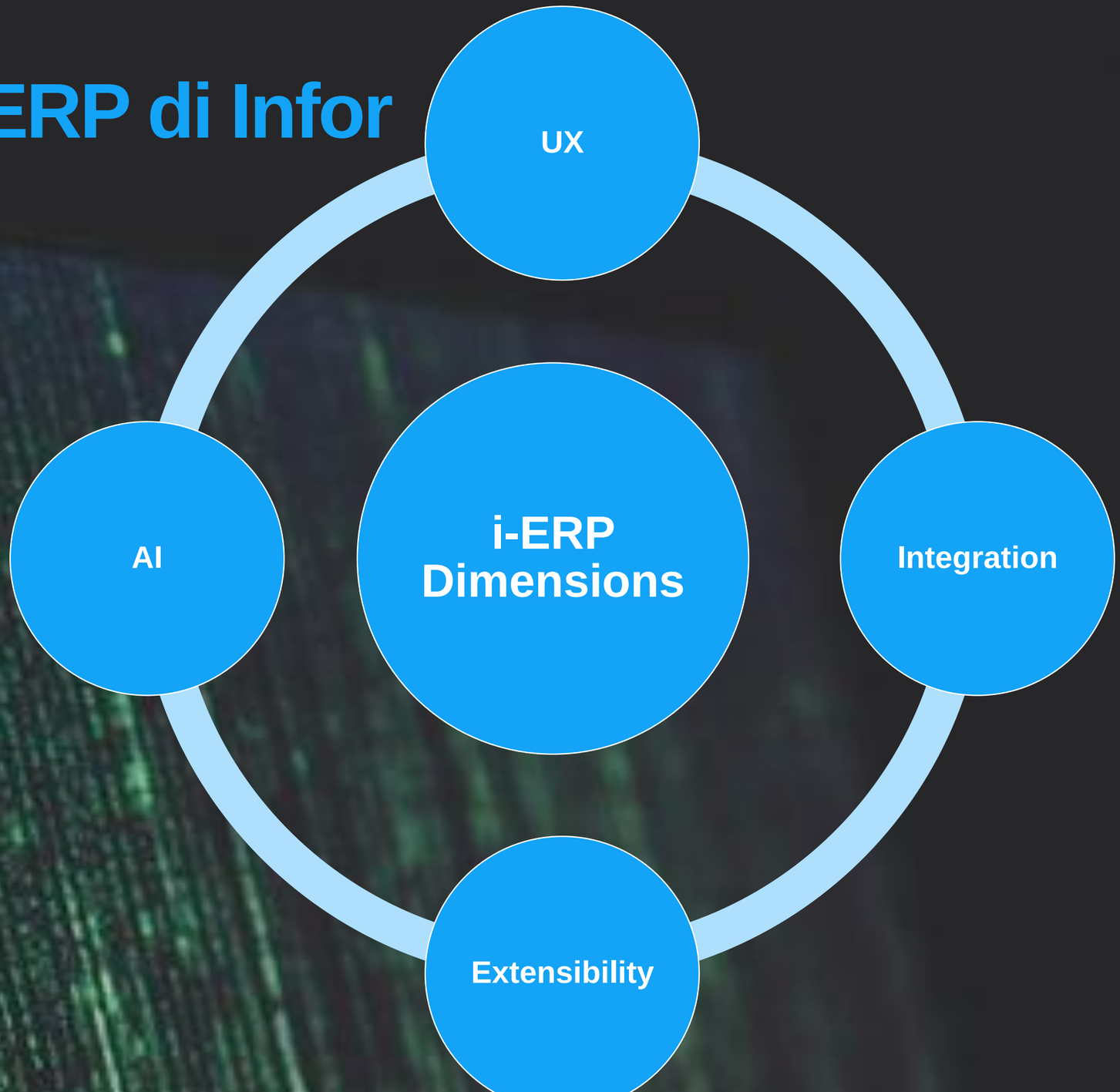
Dimensioni dell’i-ERP di Infor



Infor ERP Cloud Edition

Infor OS

Infor Search	Infor Document Management	Infor IoT	Infor Ming.le	Infor ION*	Infor Data Lake*	Infor Local.ly*	Infor Coleman	Infor Mongoose Paas

Infor OS

ERP Functionalities

Extended Applications

InforOS

INTELLIGENT CLOUD PLATFORM FOR THE INTELLIGENT ERP

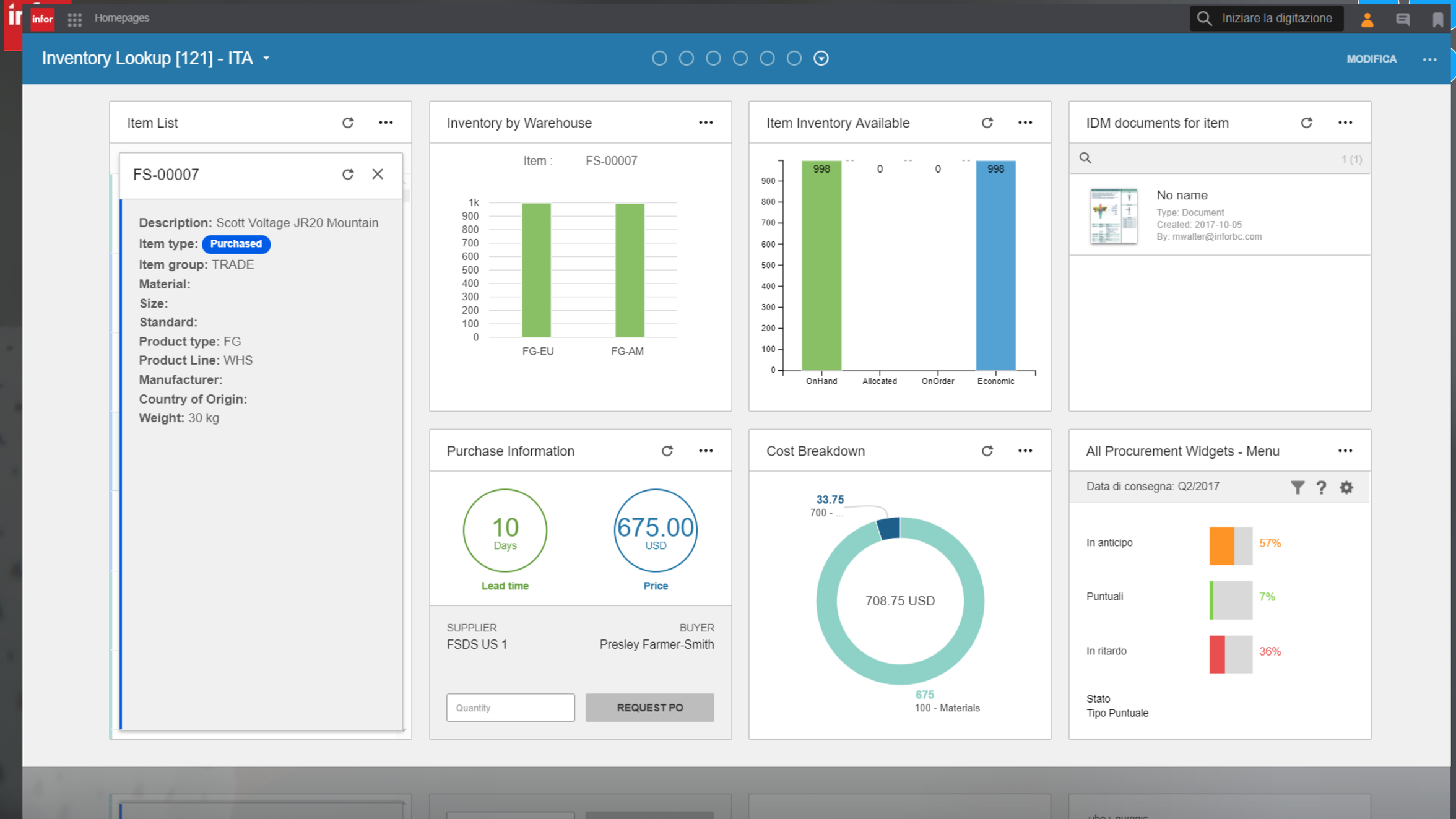
INFOR OS

Infor Ming.le

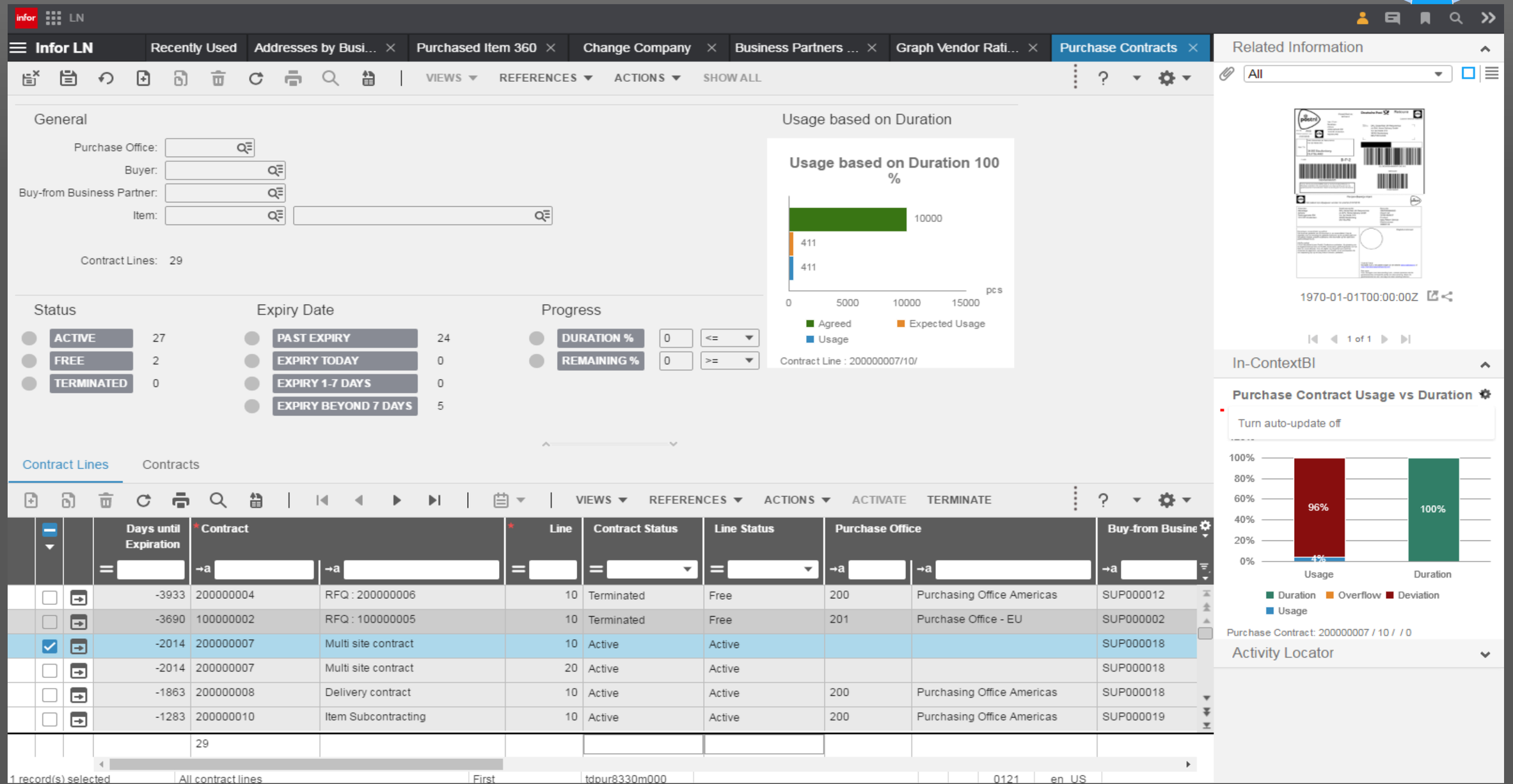
Unified cloudsuite portal for collaboration, chat, conversational UX and digital assistant for any users.

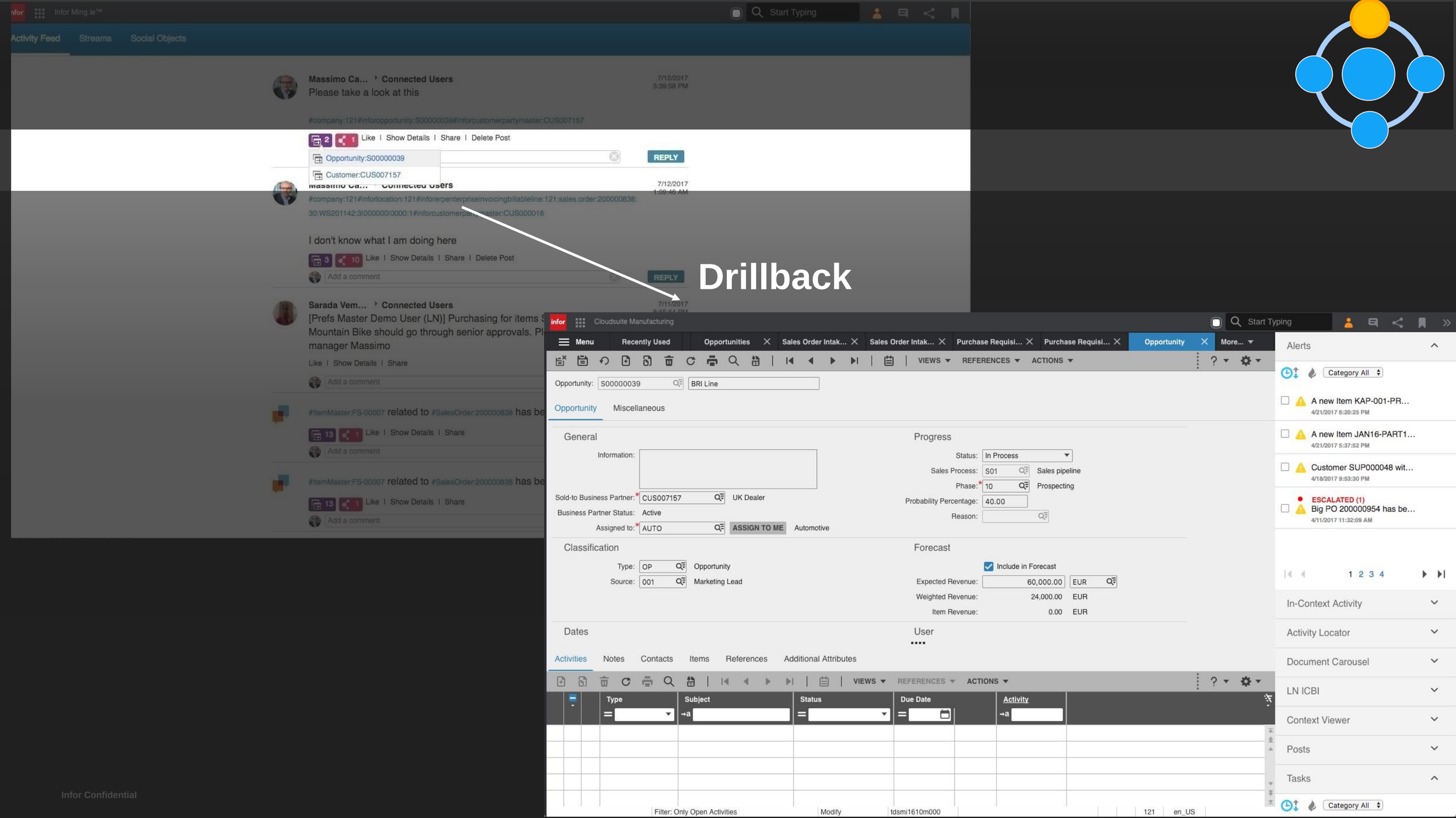
Cloudsuite **Portal**	**In-context** Applications	**Home-pages** **Catalog**	**Chat** **Activity** Feed	**Streams** **Documents** User **Workflows**	Enterprise **Search** **Spotlights**

INFOR OS Platform: un solo punto di accesso



In-Context example: Ming.le




Infor Ming.le™
Start Typing
Activity Feed
Streams
Social Objects
Massimo Ca... Connected Users
7/12/2017
5:39:58 PM
Please take a look at this
#company:121#inforopportunity:S00000039#inforcustomerpartymaster:CUS007157
Like | Show Details | Share | Delete Post
REPLY
Opportunity:S00000039
Customer:CUS007157
7/12/2017
1:09:46 AM
#company:121#inforlocation:121#inforerpenterpriseinvoicingbillableline:121:sales.order:200000838:
30:WS201142:3I000000I0000:1#inforcustomerpartymaster:CUS000016
I don't know what I am doing here
Like | Show Details | Share | Delete Post
Add a comment
REPLY
Sarada Vem... Connected Users
7/11/2017
[Prefs Master Demo User (LN)] Purchasing for items S
Mountain Bike should go through senior approvals. Pl
manager Massimo
Like | Show Details | Share
Add a comment
#ItemMaster:FS-00007 related to #SalesOrder:200000838 has be
Like | Show Details | Share
Add a comment
#ItemMaster:FS-00007 related to #SalesOrder:200000838 has be
Like | Show Details | Share
Add a comment
Drillback
infor
Cloudsuite Manufacturing
Start Typing
Menu
Recently Used
Opportunities
Sales Order Intak...
Sales Order Intak...
Purchase Requisi...
Purchase Requisi...
Opportunity
More...
VIEWS
REFERENCES
ACTIONS
Opportunity: S00000039
BRI Line
Opportunity
Miscellaneous
General
Information:
Sold-to Business Partner: CUS007157 UK Dealer
Business Partner Status: Active
Assigned to: AUTO ASSIGN TO ME Automotive
Progress
Status: In Process
Sales Process: S01 Sales pipeline
Phase: 10 Prospecting
Probability Percentage: 40.00
Reason:
Classification
Type: OP Opportunity
Source: 001 Marketing Lead
Forecast
Include in Forecast
Expected Revenue: 60,000.00 EUR
Weighted Revenue: 24,000.00 EUR
Item Revenue: 0.00 EUR
Dates
User
Activities
Notes
Contacts
Items
References
Additional Attributes
Type
Subject
Status
Due Date
Activity
Filter: Only Open Activities
Modify
tdsmi1610m000
121
en_US
Alerts
Category All
A new Item KAP-001-PR...
4/21/2017 6:20:25 PM
A new Item JAN16-PART1...
4/21/2017 5:37:52 PM
Customer SUP000048 wit...
4/18/2017 9:53:30 PM
ESCALATED (1)
Big PO 200000954 has be...
4/11/2017 11:32:09 AM
1 2 3 4
In-Context Activity
Activity Locator
Document Carousel
LN ICBI
Context Viewer
Posts
Tasks
Category All
Infor Confidential

Infor Ming.le

IDM

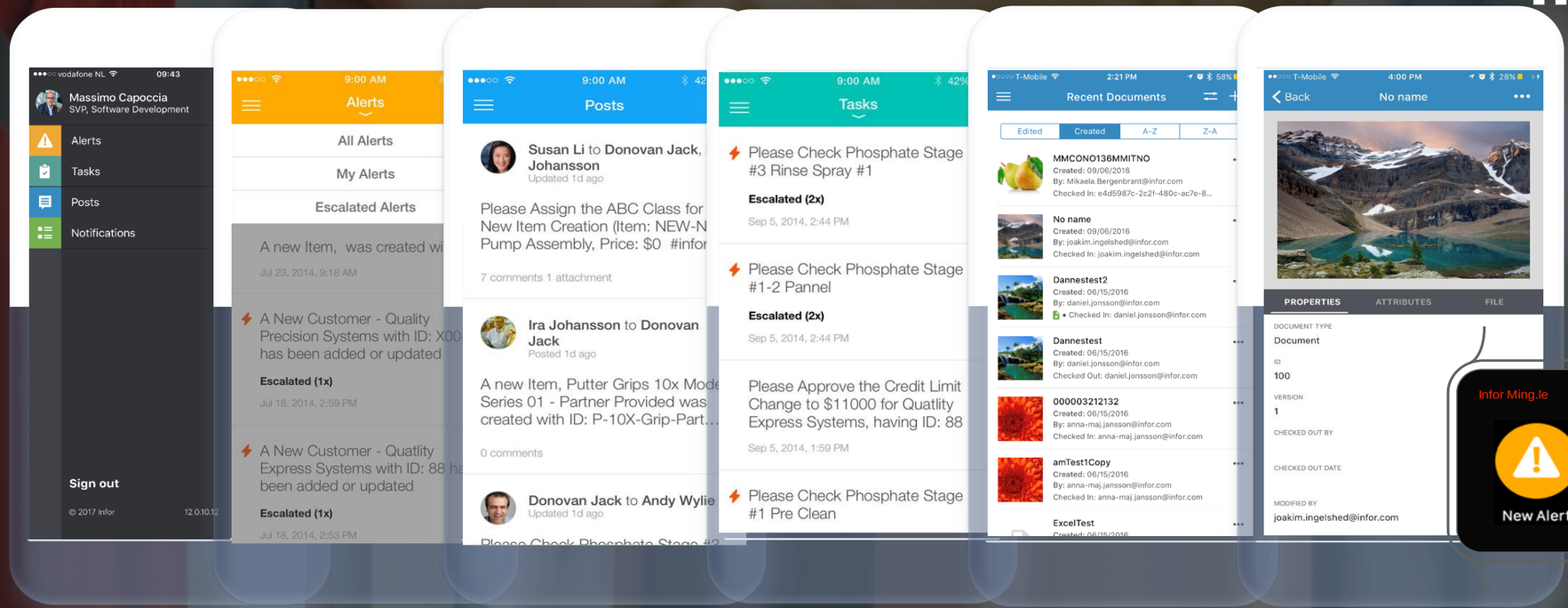
ION Alarms

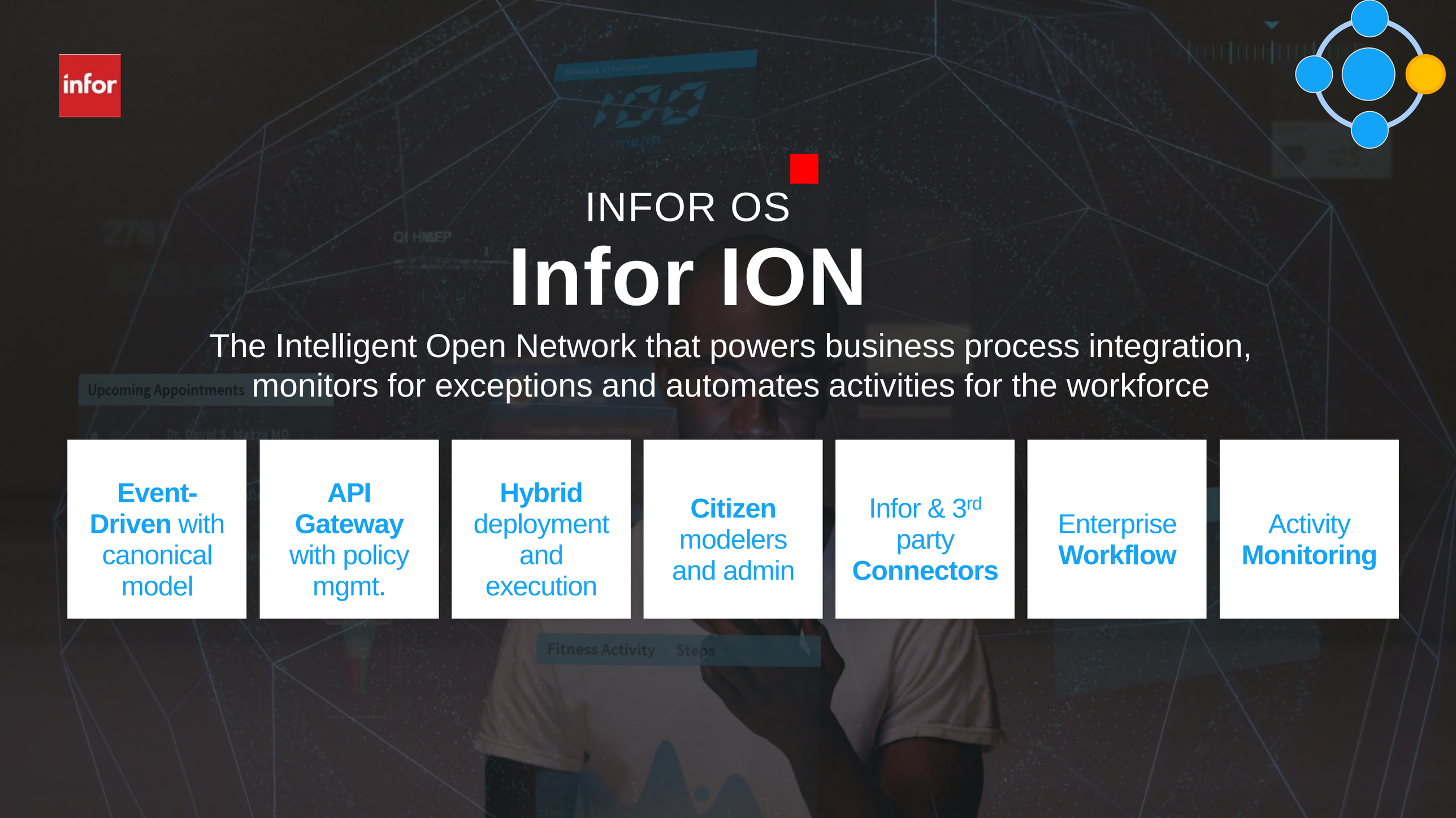
ION OneView

Service Call

Service Request

Hours Registration



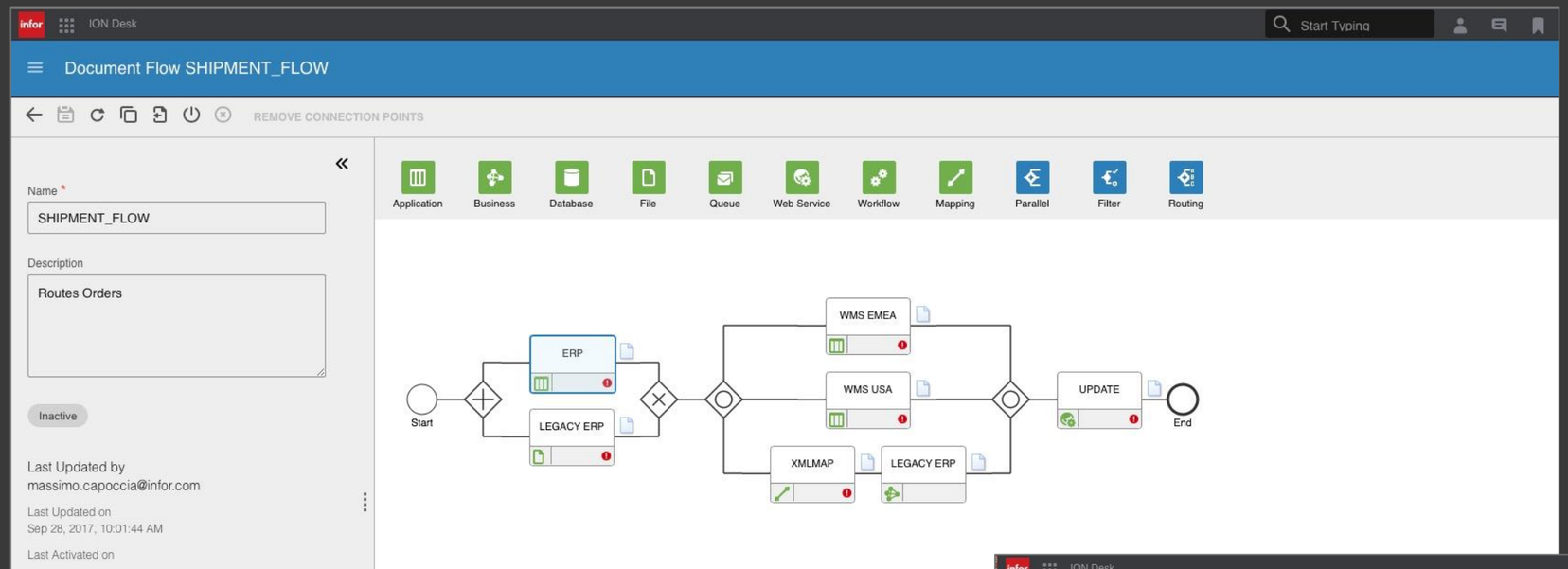


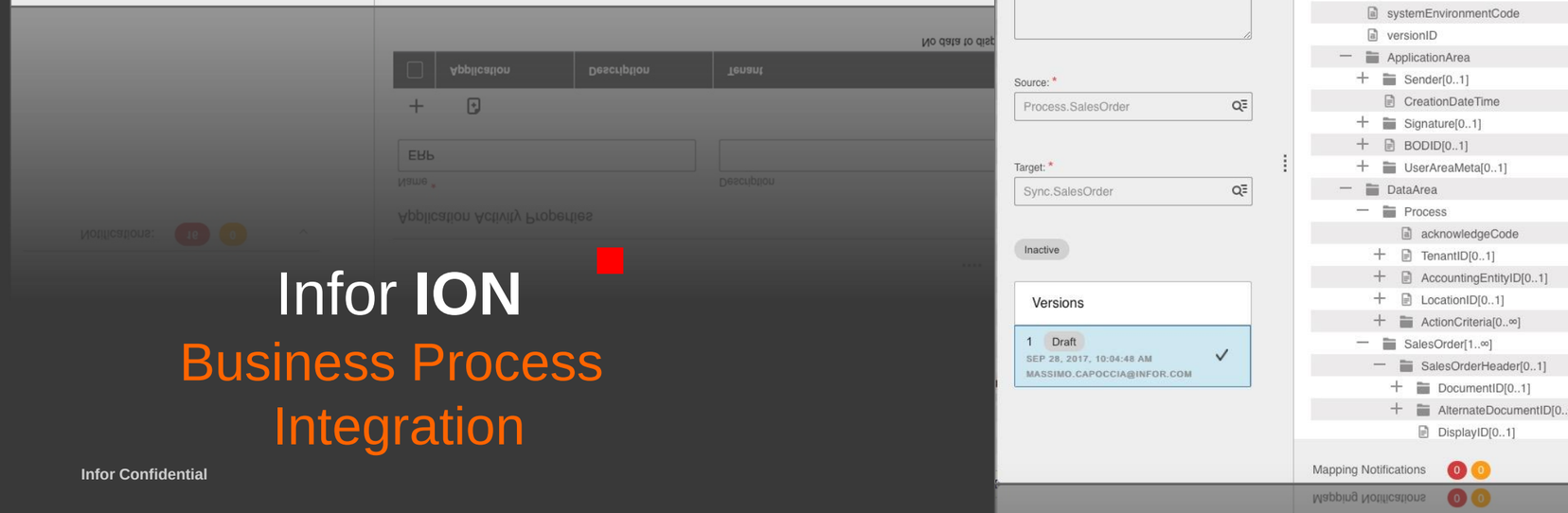
INFOR OS

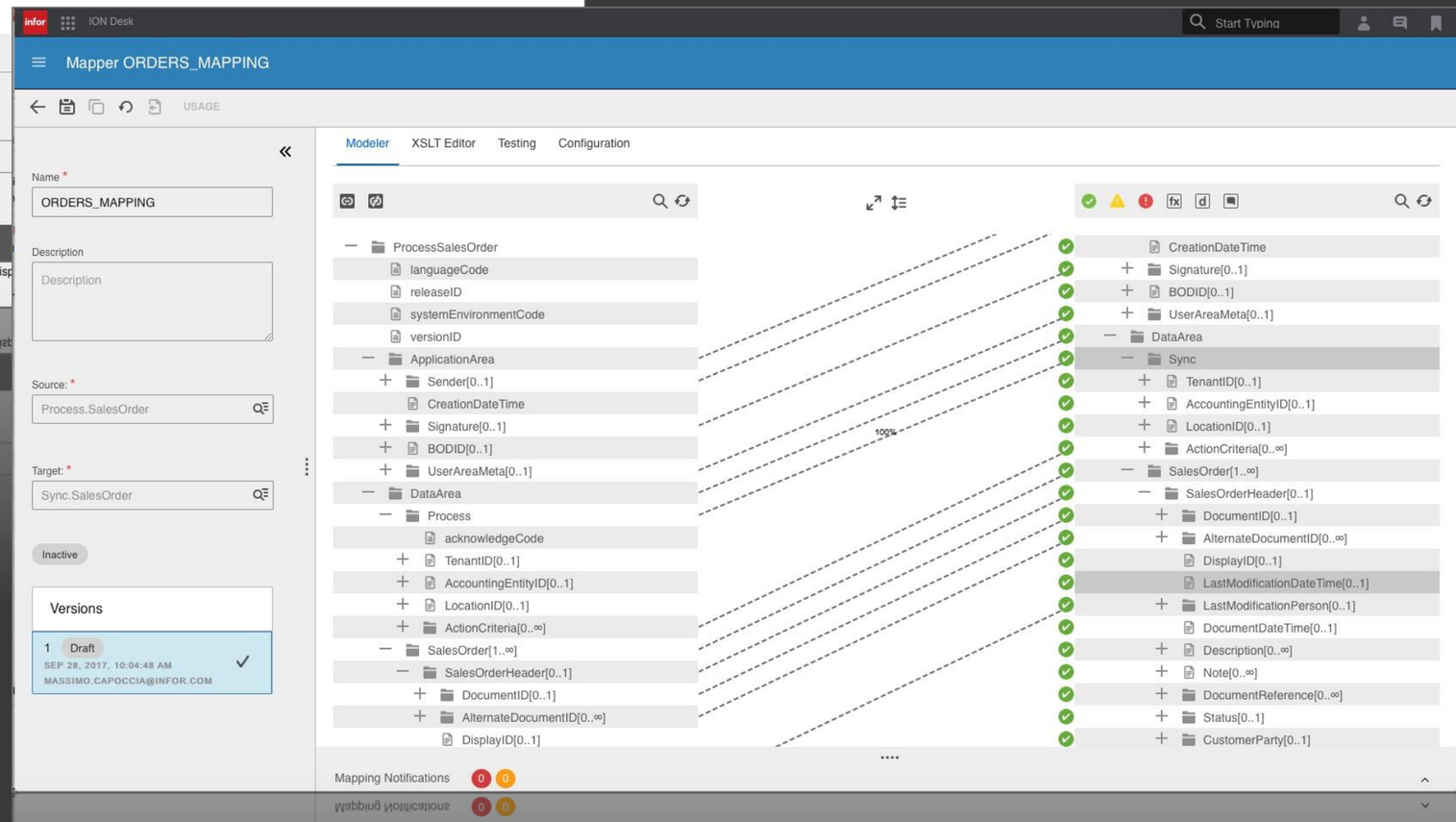
Infor ION

The Intelligent Open Network that powers business process integration, monitors for exceptions and automates activities for the workforce

Event-Driven with canonical model	**API Gateway** with policy mgmt.	**Hybrid** deployment and execution	**Citizen** modelers and admin	Infor & 3rd party **Connectors**	Enterprise **Workflow**	Activity **Monitoring**







Infor **ION**

Business Process Integration

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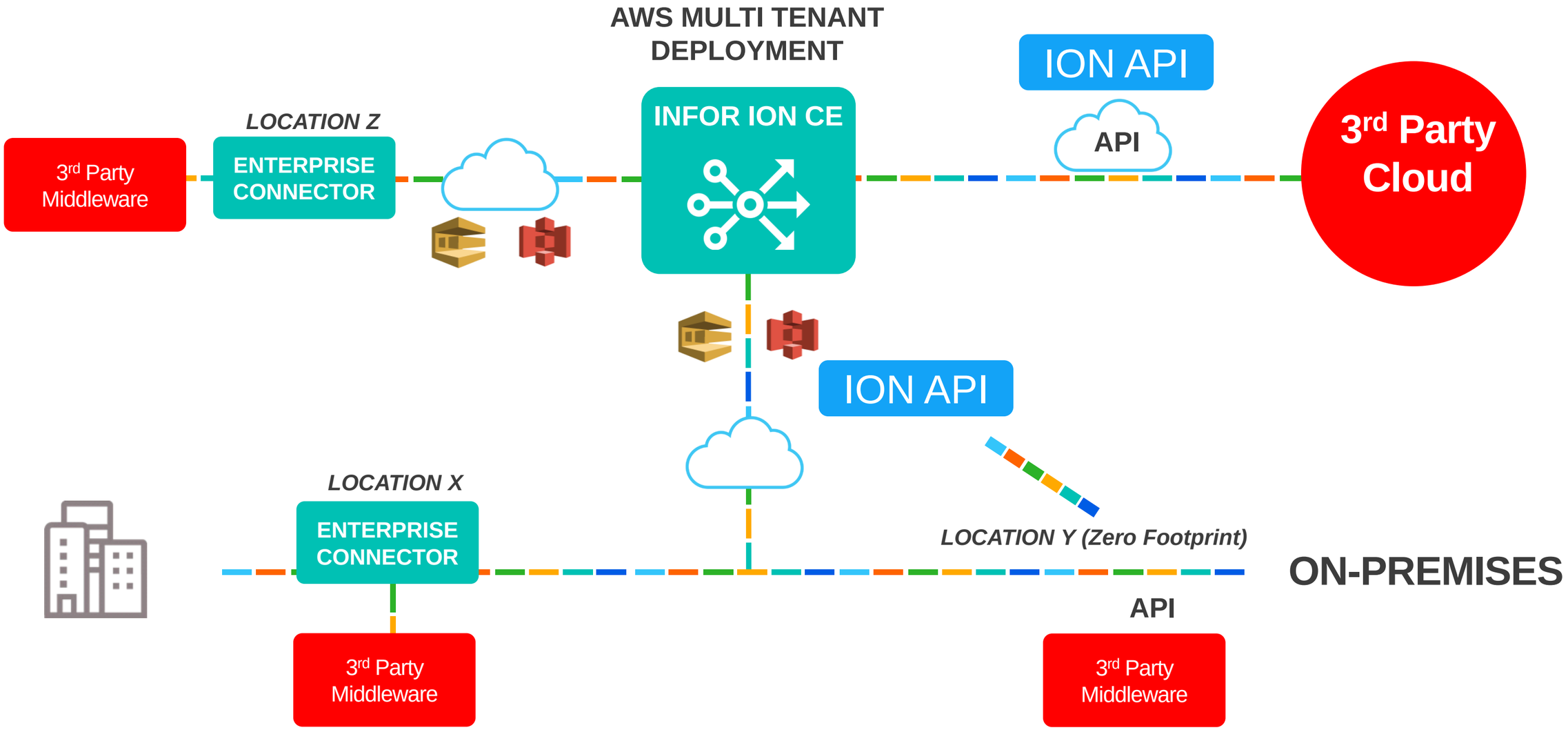
Infor ION integration with 3rd Parties



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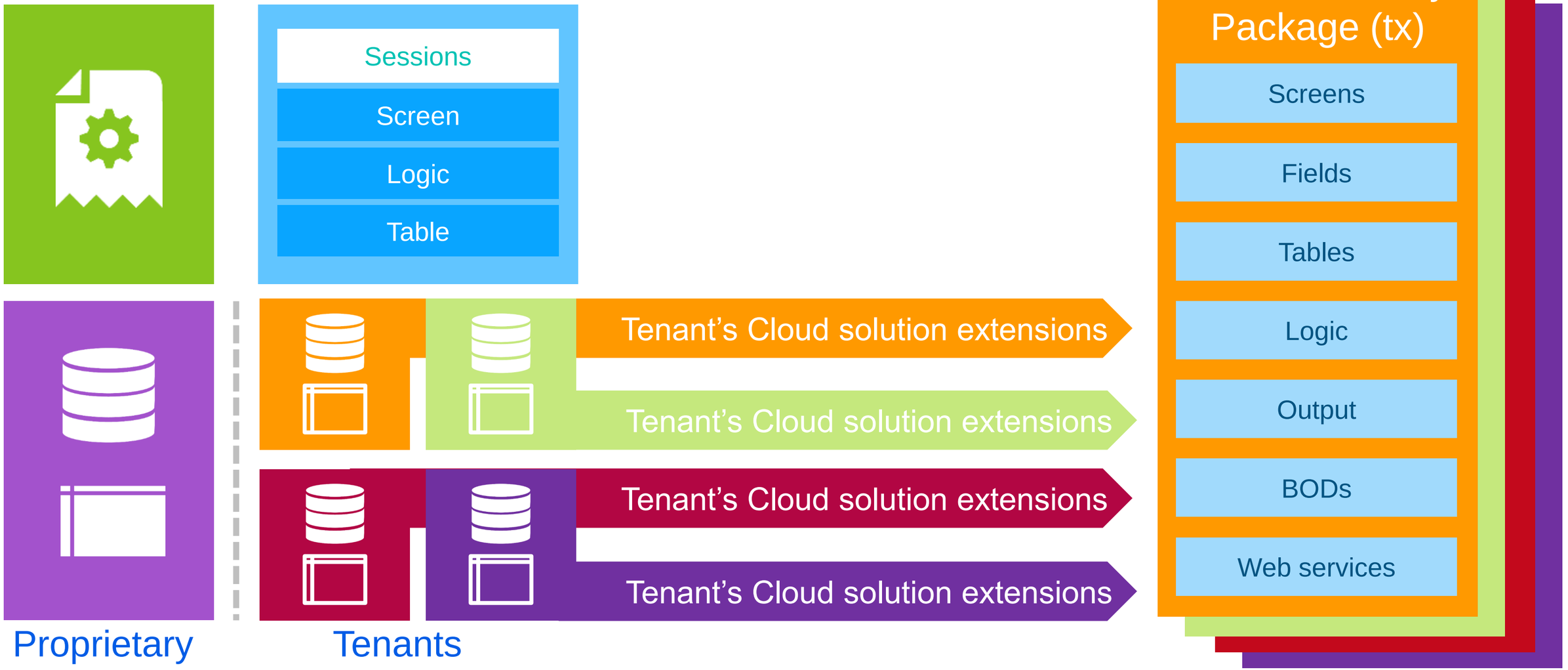
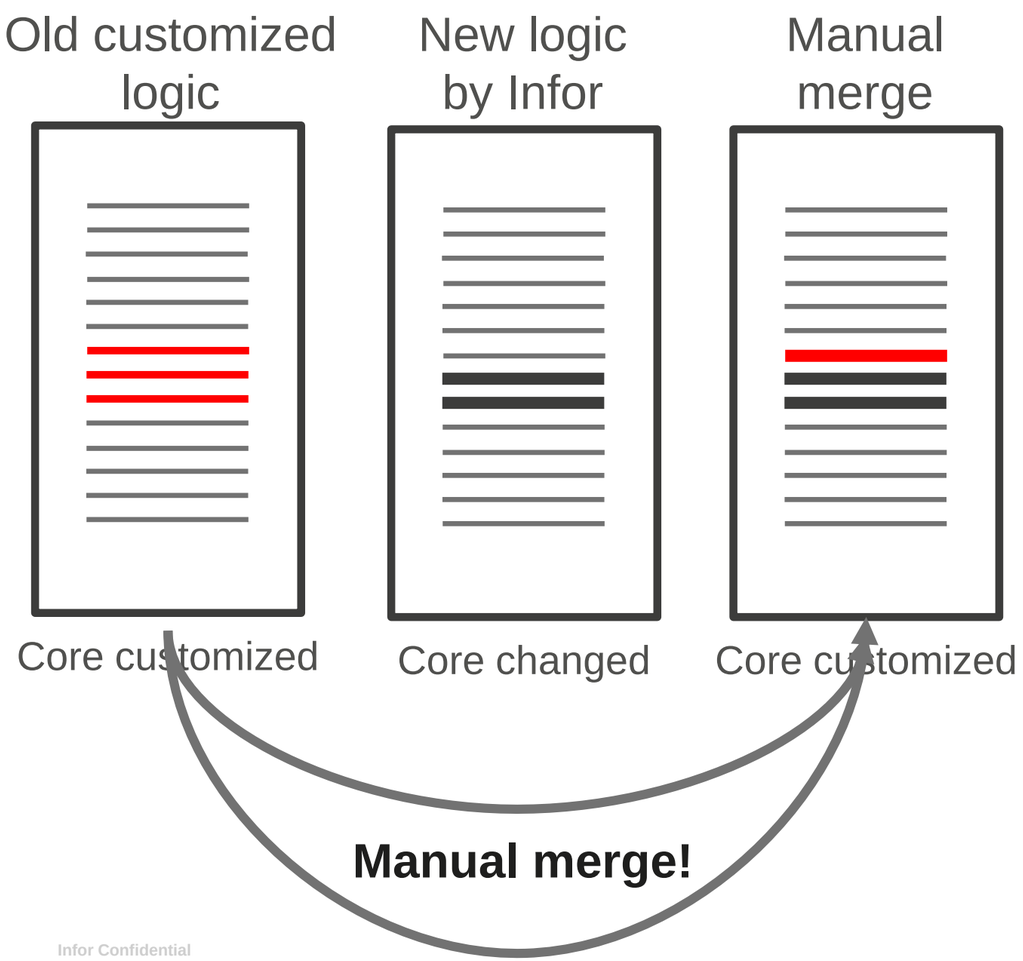
Extensibility: mai più “Custom” Code

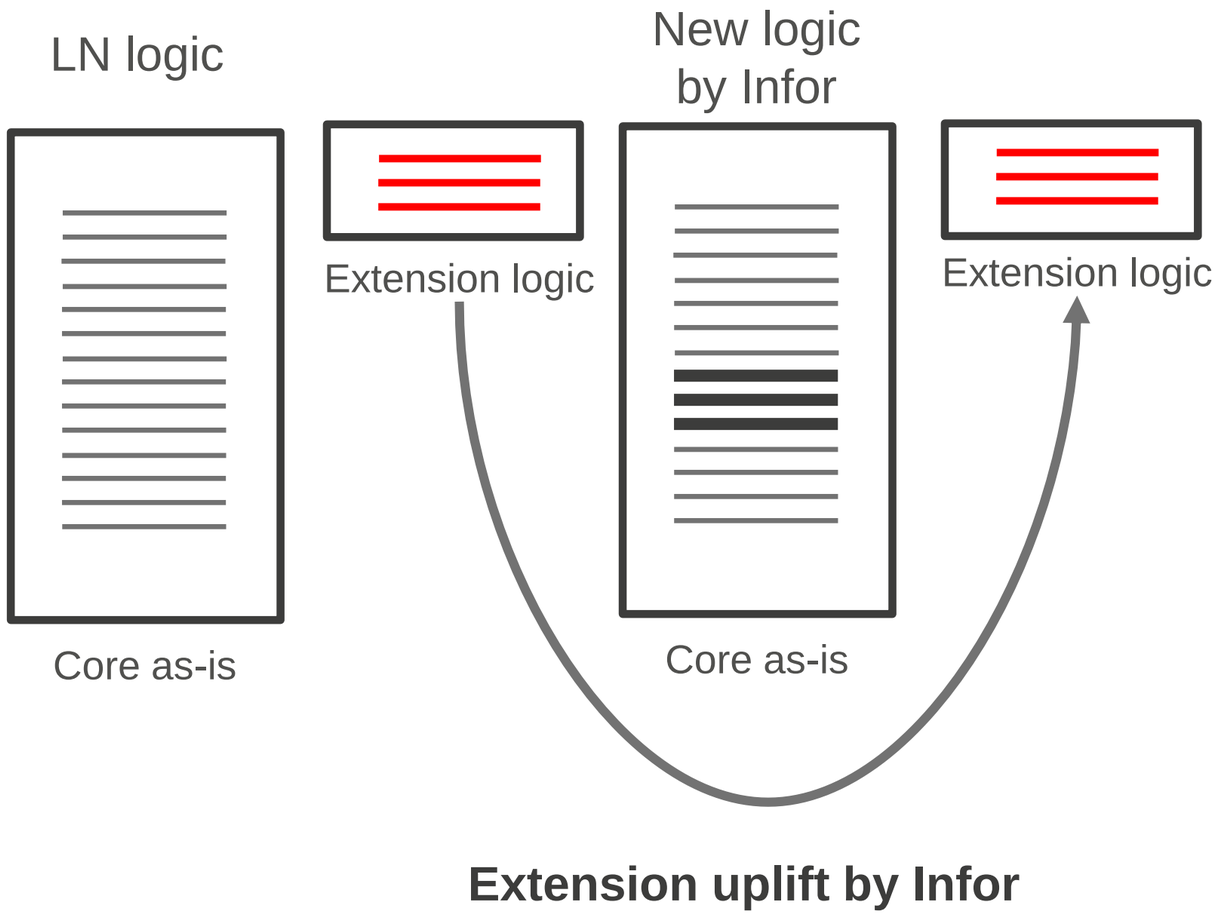


Infor LN Extensibility

“BaanIV Logic”



“LN Logic”



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infor

No knowledge of source codes or programming language is required

Infor Coleman

A.I. THAT MAXIMIZES HUMAN POTENTIAL

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A.I. THAT MAXIMIZES HUMAN POTENTIAL

Conversational UX

Augments

Automates

Advises

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What will tomorrows ERP look like?

30%

ERP implementations will be deployed in federated way

2016

70% of companies will use ERP with embedded social networking

2018

50%

Will deploy ERP via a post-PC environment

80%

Mission-critical ERP applications will be delivered via hosted or private cloud

2020

[Source: Gartner Predictions, August 2013]

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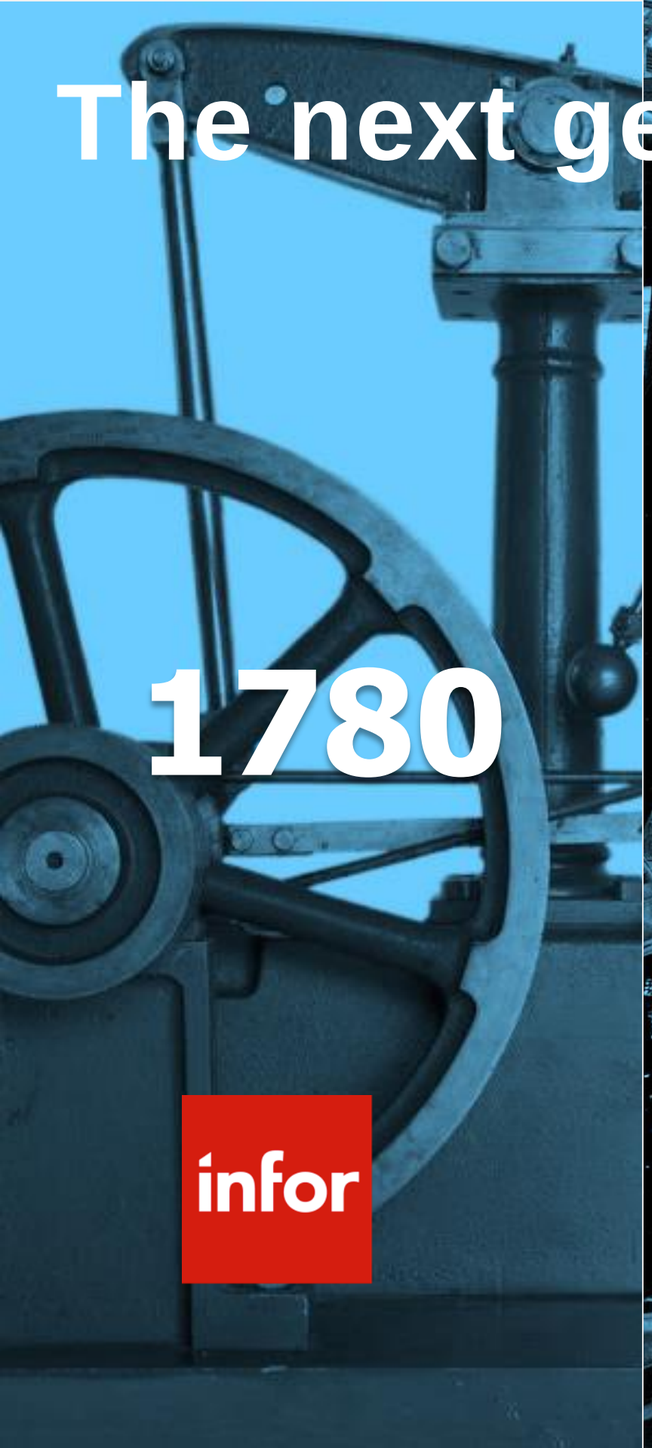
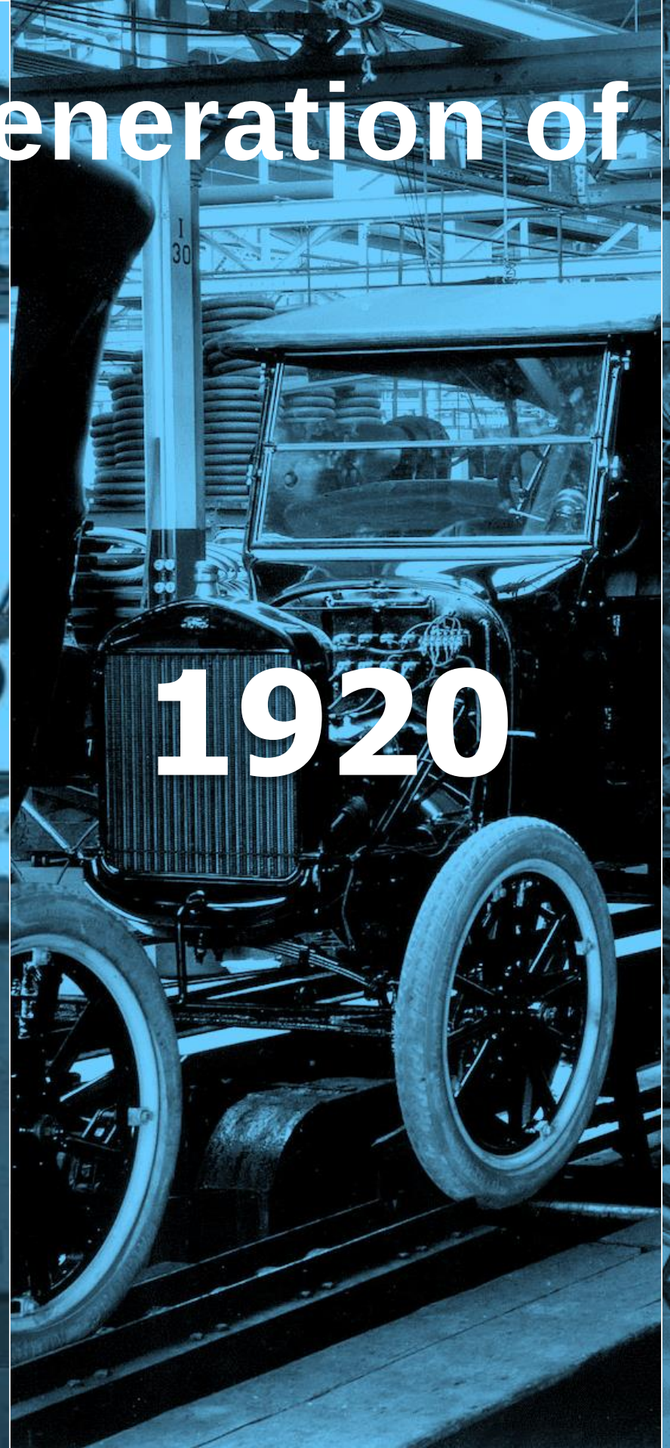
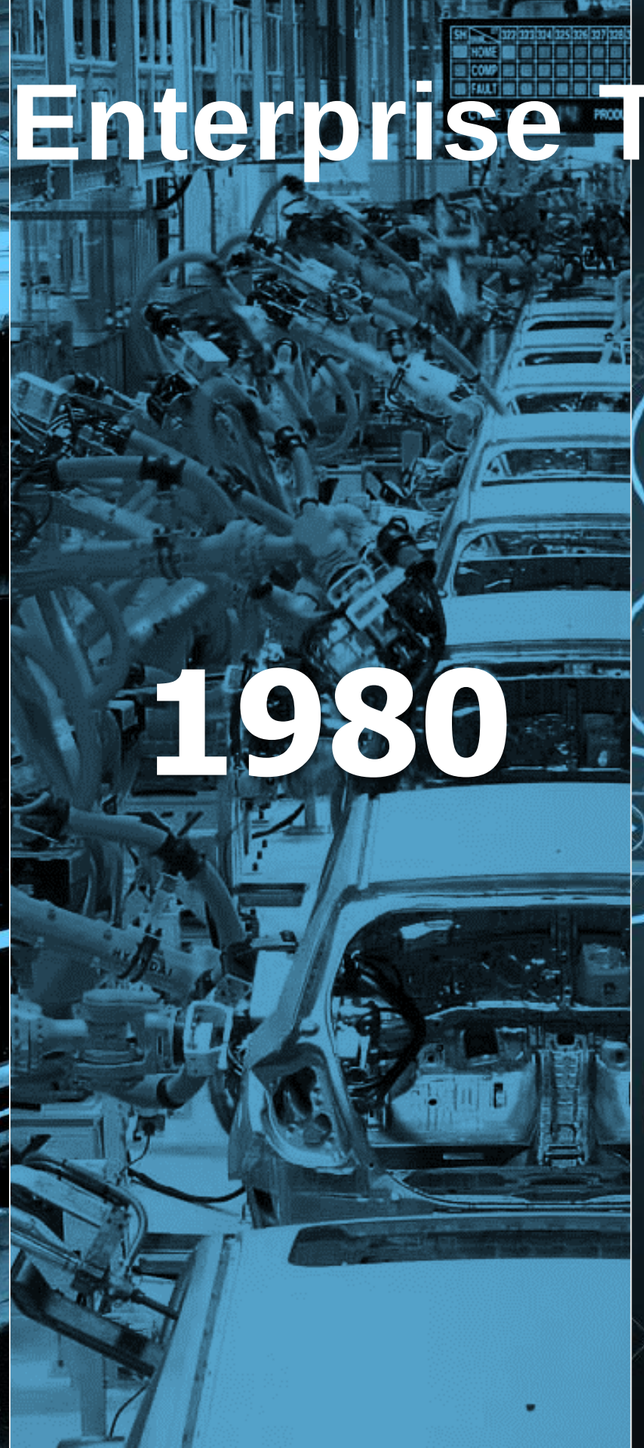
The next generation of Enterprise Technology



1780



1920



1980

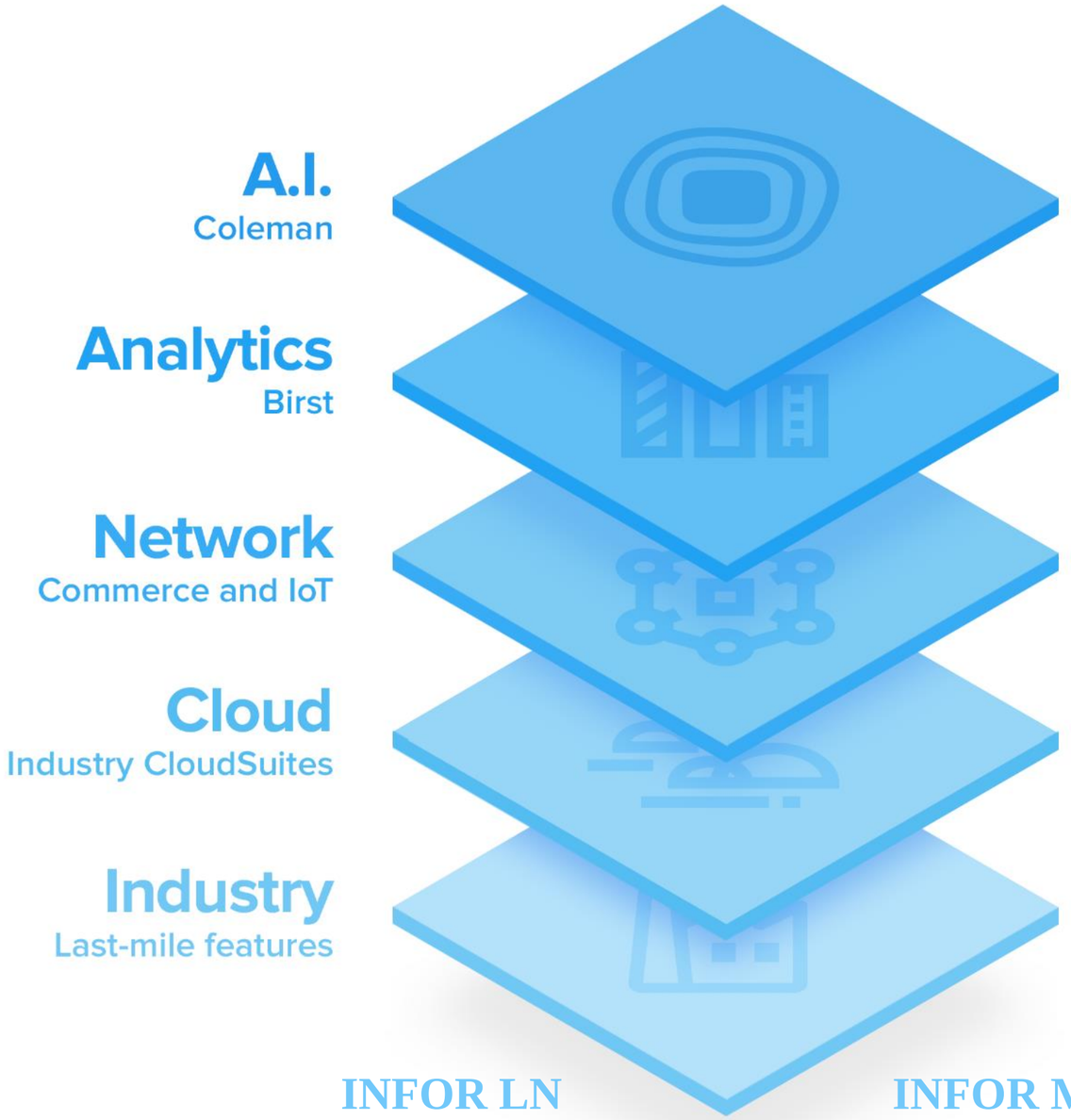
2020

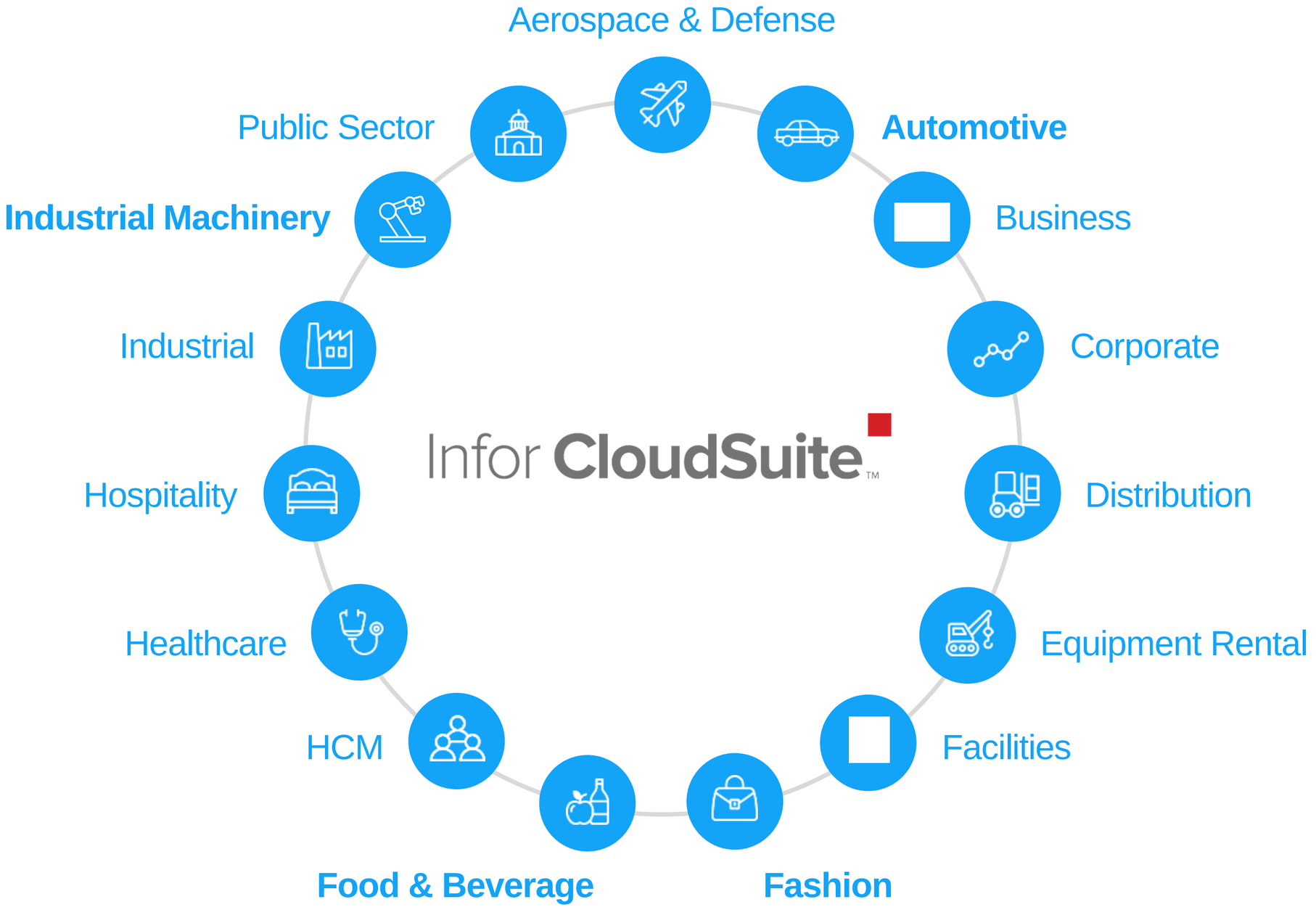
4th Industrial Revolution

infor

STRATEGY

Un’architettura moderna per guidare la trasformazione digitale ed il cambiamento aziendale in ogni settore di business





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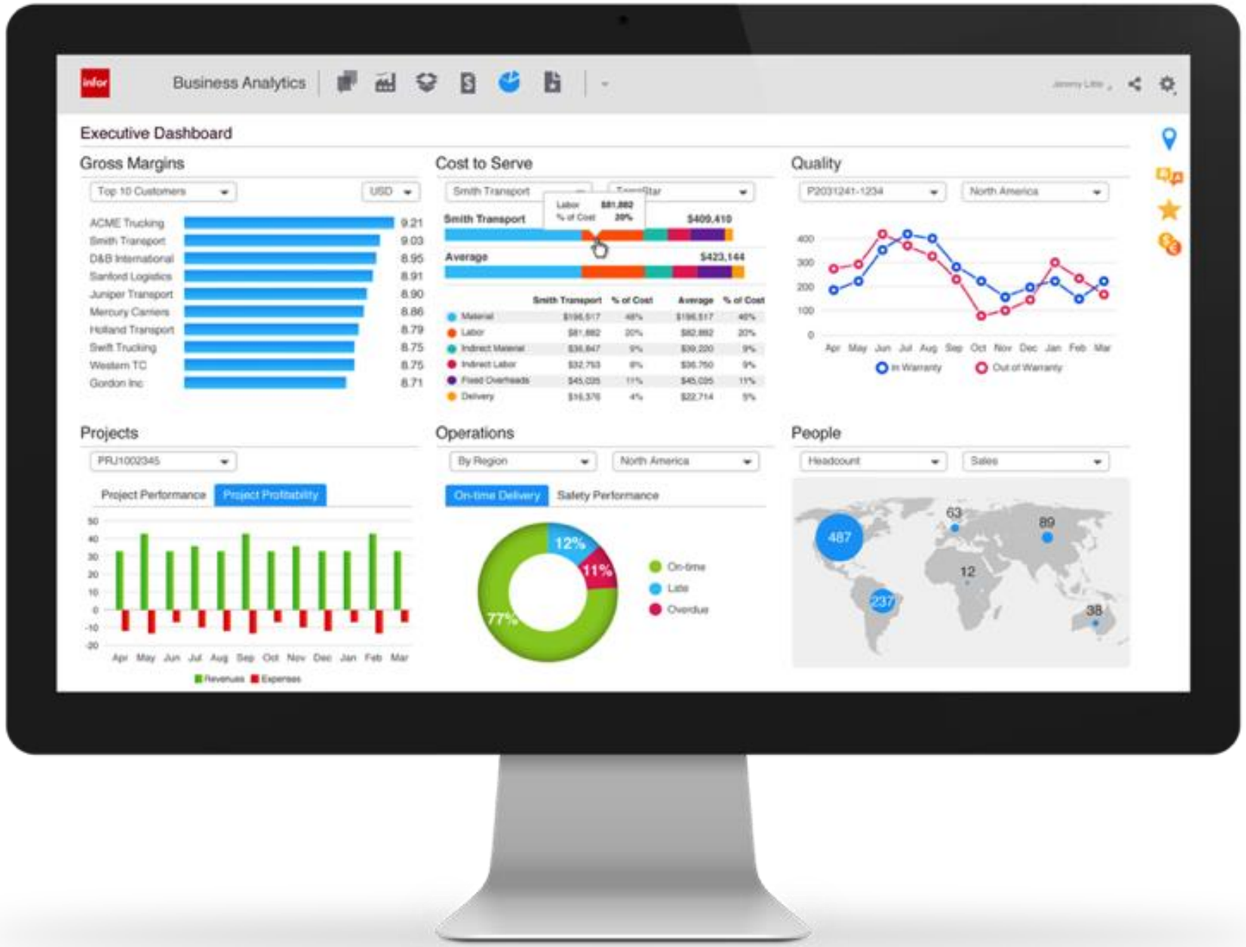
infor CloudSuite™ Industrial Machinery



Micro-vertical Analytics

CloudSuite

core add on

- **ERP LN**
- **Program & Project Management**
- **Materials and Time Management**
- **Quality and Statistical Process Control**
- **BI/Analytics**
- **Configure, Price, Quote**

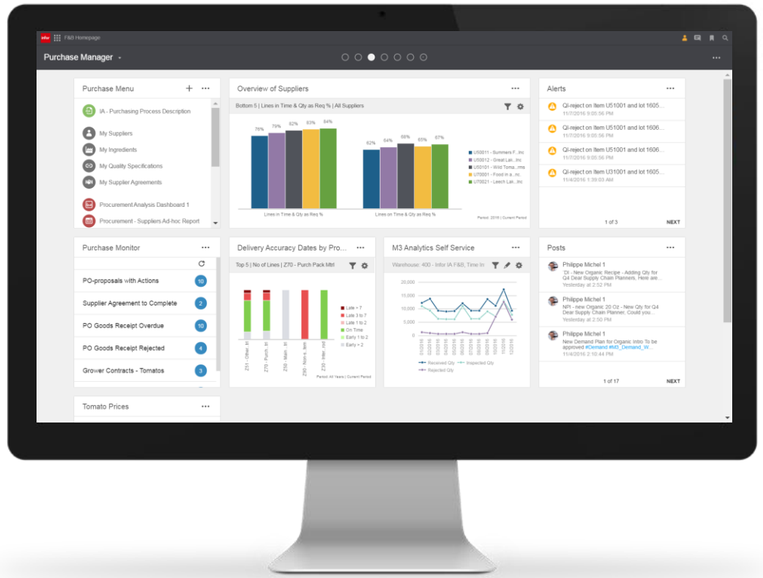
Implementation Accelerator

Industry business processes pre-configured database & solution

Infor Ming.le™

Comprehensive solution for social collaboration, process improvement and contextual analytics

CloudSuiteTM Food & Beverage



Micro-vertical Functionality and Analytics

CloudSuite Core Subscription

Financial Management	Cost Accounting
Warehouse Management	Manufacturing
Sales Order Management	Planning
Inventory Management	Quality Management
Procurement	Grower Contracts

Birst starter pack and M3 Analytics
(planned Jul 2018)

CloudSuite Subscription Options

Advanced Planning & Scheduling Options	Factory Track Warehouse Mobility
Demand Planner	Graphical Lot Tracker (planned May 2018)
Inventory Planning Workbench (planned May 2018)	Birst Pro and Enterprise (planned July 2018)
EDI Managed Services (planned Jul 2018)	Product Lifecycle Management (Q4 2018)

Extended Option Subscriptions

Infor Enterprise Asset Management	Infor Rhythm – B2B ecommerce

Infor OS

Operating service for social collaboration, workflow, alerts, document management, integrations and Mongoose PaaS (add-on).

Implementation Accelerator

Industry business processes pre-configured database & solution.

La soluzione Infor LN in Cloud | Incontro Clienti

Mer **11 luglio 2018**, from 10.00 to 16.00

In questo evento potrete incontrare gli esperti del CLOUD Infor e potrete approfondire con loro tutte le sue caratteristiche di disponibilità, supporto, sicurezza, disaster recovery e molte altre, a disposizione delle vostre aziende con la sottoscrizione di un semplice canone/utente.

Registra

General Admission

Will attend | Will not attend

Panoramica del programma

ricerca

Switch to detailed Agenda

Mer 11 Lug

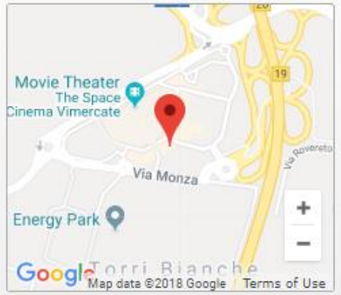
10:00	Benvenuto
10:15	Le novità di LN 10.6 Cloud Enterprise
11:00	Coffee Break
11:15	I perchè di una scelta CLOUD
	⇕ See whole day
12:30	Lunch
14:00	Extensibility e Piattaforme Ibride
14:30	Analitica in Cloud: Infor Birst
15:30 16:00	Pricing e Conclusioni

Quando e dove

Mer **11 luglio 2018**, from 10.00 to 16.00

Infor (Italia) Srl
24 Via Torri Bianche
Torri Bianche, Vimercate 20871, Italia

Add to my calendar



Open on google maps

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