



ECO
HOTEL

**“Intelligent”
ERP**

**Introduzione
Infor OS**

**Intelligenza
Artificiale**

Conclusioni



**Bruno Pagani,
Sales Director**

**Catia Bongiardina,
Senior Solution Consultant**

**Fabbrica Futuro
Ancona, 26 Giugno 2018**



Uno sguardo a Infor



- **90,000** Infor customers

- **16,300+** employees - **4,734**
new employees in the last **24** months

- **170** offices around the world -
presences in **200** Countries and
Territories

-**49** new offices added across **21**
countries in the last **12** months

- **Revenue 2.9B**

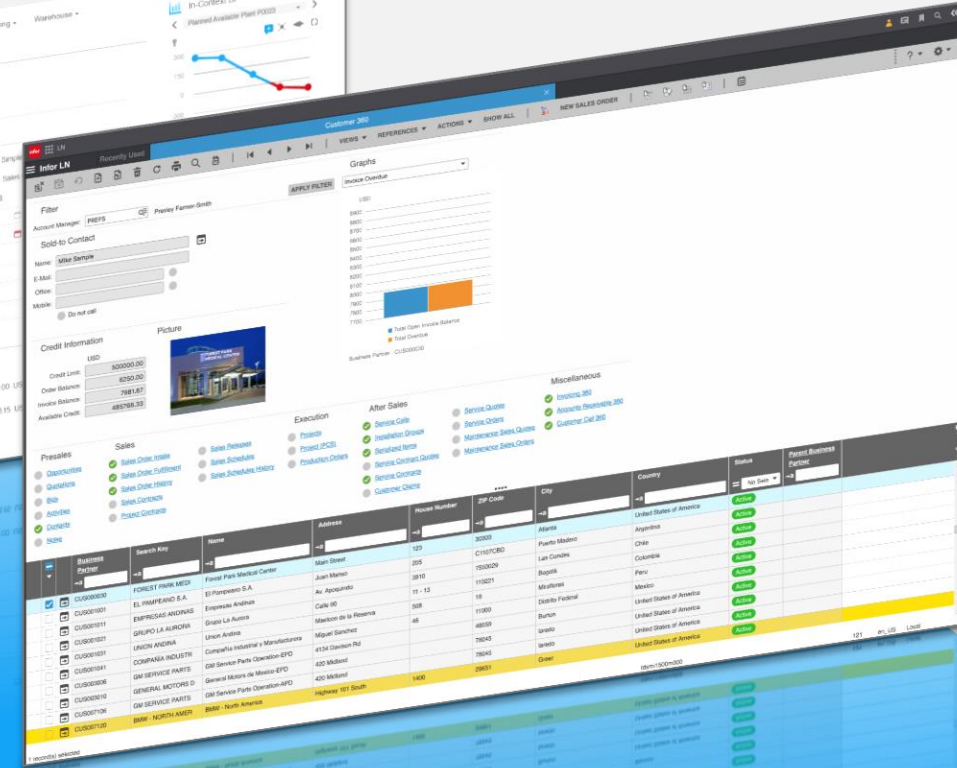
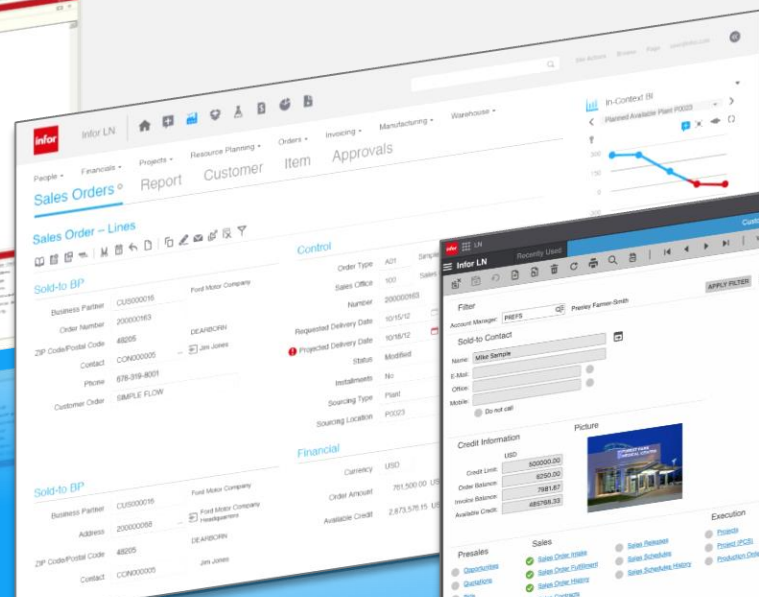
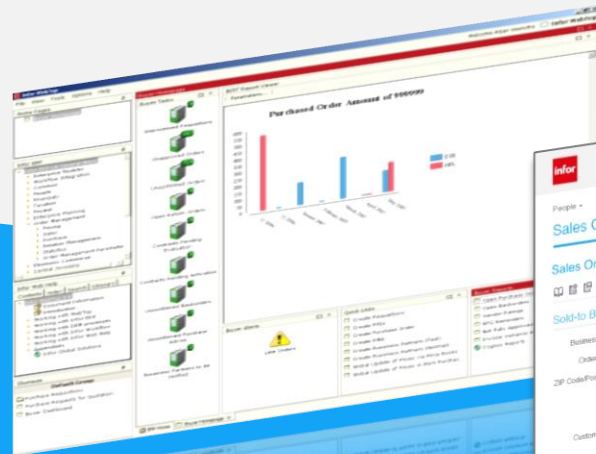
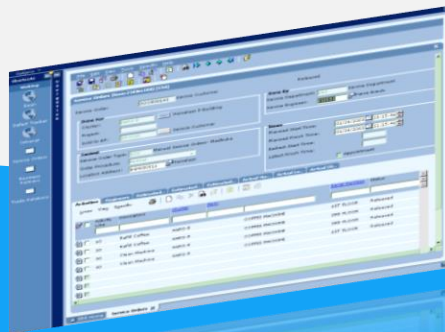
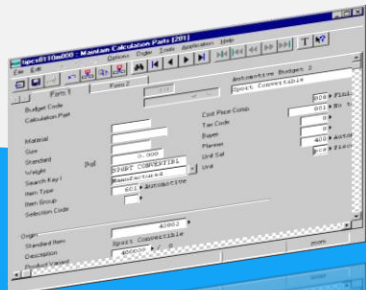
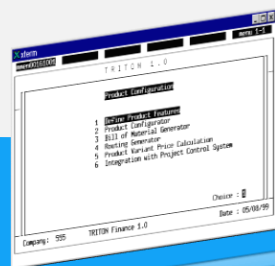
- **\$2 billion** investment in product
design and development over
the past five years

- **Global headquarters:**
New York City – Italy, Vimercate (MB)



Storia dell'Innovazione ERP (LN)

	Triton	Baan IV	Baan 5	ERP LN 6.1	Infor LN	Infor LN 10.6
	Business functions integration (Ops)	Finance, Multi currency International, Industry Packs	Multi site, updated UI, Depot Repair, Field service	Localizations in standard, Homepages, usability, performance, rapid updates via FPs	Infor10 user experience, Pulse, ION integrations, Industry Suites, streamlined business processing, Internationalization	OS Platform, UX, Dashboards, Workbenches ION API
	1990	1996	2000	2004	2012	2018





Infor ERP Cloud Edition

UX & Technology Platform

Infor OS[®]

BI Intelligent Platform

ERP Functionalities

**Extended
Applications**

Infor EAM

infor

Magic Quadrant

Figure 1. Magic Quadrant for Enterprise Asset Management Software



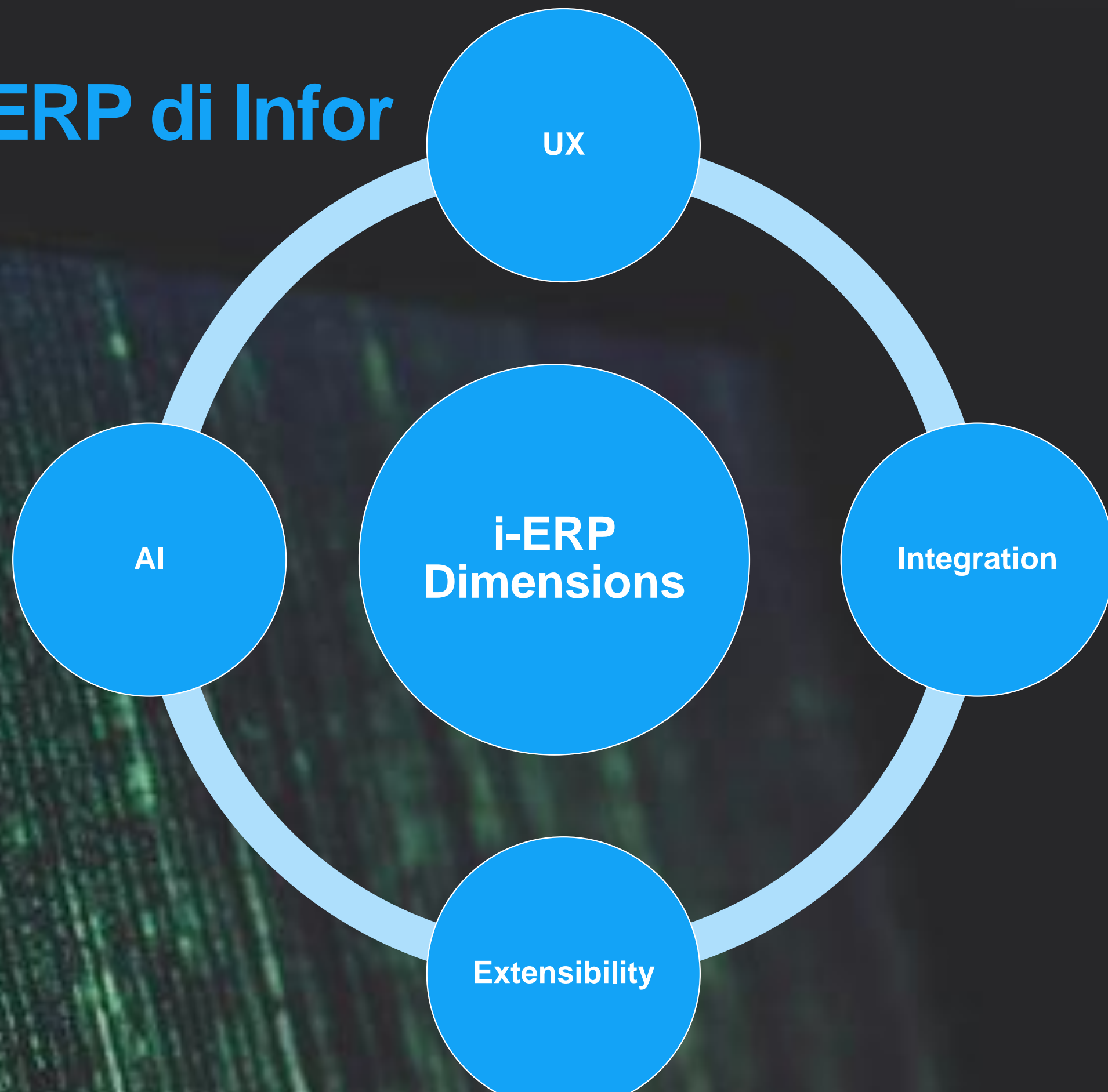
Il recente Report di Gartner Group ci posiziona come **Leader Mondiale nel settore dell'Enterprise Asset Management.**

Si veda il report al seguente link :

<https://www.gartner.com/doc/reprints?id=1-4JW21HD&ct=171103&st=sb>



Dimensioni dell'i-ERP di Infor





Infor ERP Cloud Edition

Infor OS

Infor Search	Infor Document Management	Infor IoT	Infor Ming.le	Infor ION*	Infor Data Lake*	Infor Local.ly*	Infor Coleman	Infor Mongoose Paas
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Infor OS

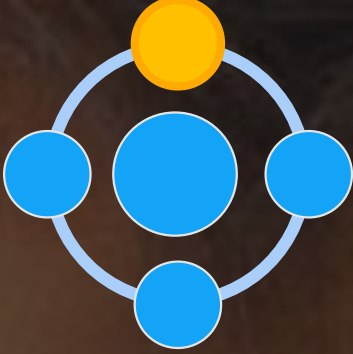
ERP Functionalities

Extended Applications



Infor OS

INTELLIGENT CLOUD PLATFORM FOR THE
INTELLIGENT ERP



INFOR OS Infor Ming.le

Unified cloudsuite portal for collaboration, chat, conversational UX and digital assistant for any users.

Cloudsuite
Portal

In-context
Applications


Home-
pages
Catalog

Chat
Activity
Feed

Streams
Documents
User
Workflows




Enterprise
Search
Spotlights

INFOR OS Platform: un solo punto di accesso



Homepages

Iniziare la digitazione



Inventory Lookup [121] - ITA

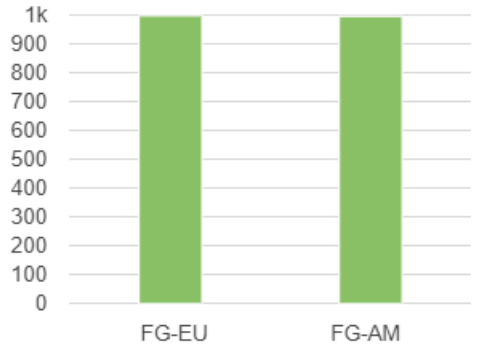
Item List

FS-00007

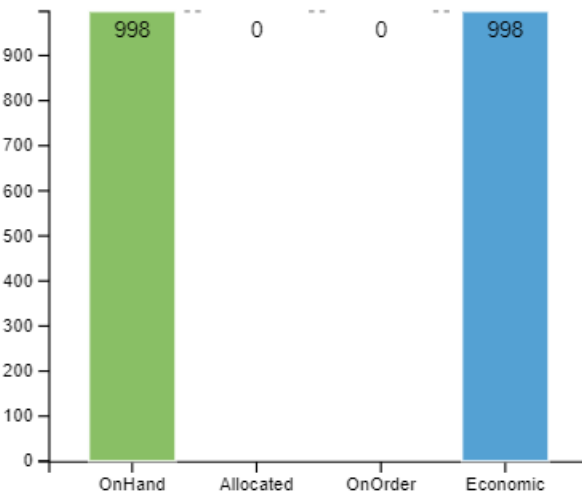
Description: Scott Voltage JR20 Mountain
Item type: **Purchased**
Item group: TRADE
Material:
Size:
Standard:
Product type: FG
Product Line: WHS
Manufacturer:
Country of Origin:
Weight: 30 kg

Inventory by Warehouse

Item : FS-00007




Item Inventory Available



IDM documents for item

1 (1)



No name
Type: Document
Created: 2017-10-05
By: mwalter@inforbc.com

Purchase Information

10
Days
Lead time

675.00
USD
Price

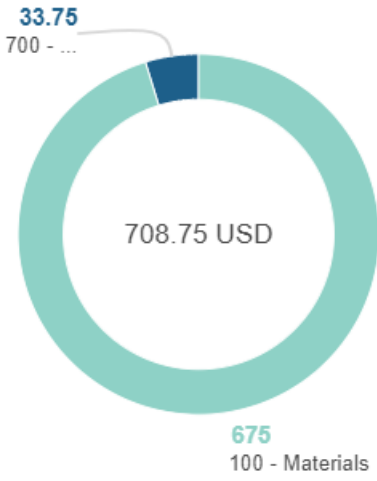
SUPPLIER
FSDS US 1

BUYER
Presley Farmer-Smith

Quantity

REQUEST PO

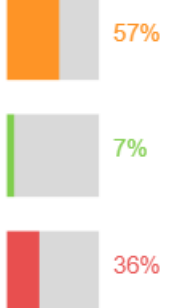
Cost Breakdown



All Procurement Widgets - Menu

Data di consegna: Q2/2017

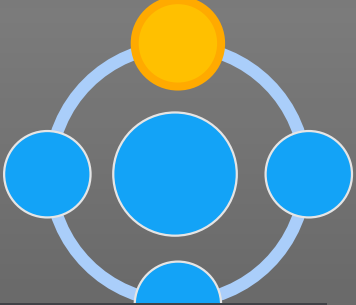
In anticipo



Stato
Tipo Puntuale



In-Context example: Ming.le



infor

LN

☰

Infor LN

Recently Used

Addresses by Busi...

Purchased Item 360

Change Company

Business Partners ...

Graph Vendor Rati...

Purchase Contracts

🗑️

📄

↶

➕

🗑️

🔄

🖨️

🔍

📄

VIEW

REFERENCES

ACTIONS

SHOW ALL

General

Purchase Office:

Buyer:

Buy-from Business Partner:

Item:

Contract Lines: 29

Status

ACTIVE 27

FREE 2

TERMINATED 0

Expiry Date

PAST EXPIRY 24

EXPIRY TODAY 0

EXPIRY 1-7 DAYS 0

EXPIRY BEYOND 7 DAYS 5

Progress

DURATION % 0

REMAINING % 0

Usage based on Duration

Usage based on Duration 100 %

10000

411

411

0 5000 10000 15000 pcs

Agreed Expected Usage Usage

Contract Line : 200000007/10/

Contract Lines

Contracts

🗑️

📄

🔄

🖨️

🔍

📄

VIEW

REFERENCES

ACTIONS

ACTIVATE

TERMINATE

		Days until Expiration	Contract	Line	Contract Status	Line Status	Purchase Office	Buy-from Busine
		=	→a	=	=	=	→a	→a
	☐	➡	-3933 200000004 RFQ : 200000006	10	Terminated	Free	200 Purchasing Office Americas	SUP000012
	☐	➡	-3690 100000002 RFQ : 100000005	10	Terminated	Free	201 Purchase Office - EU	SUP000002
	☑	➡	-2014 200000007 Multi site contract	10	Active	Active		SUP000018
	☐	➡	-2014 200000007 Multi site contract	20	Active	Active		SUP000018
	☐	➡	-1863 200000008 Delivery contract	10	Active	Active	200 Purchasing Office Americas	SUP000018
	☐	➡	-1283 200000010 Item Subcontracting	10	Active	Active	200 Purchasing Office Americas	SUP000019
			29					

1 record(s) selected All contract lines First tdpur8330m000 0121 en_US

Related Information

All

1970-01-01T00:00:00Z

1 of 1

In-ContextBI

Purchase Contract Usage vs Duration

Turn auto-update off

100%

80%

60%

40%

20%

0%

96%

4%

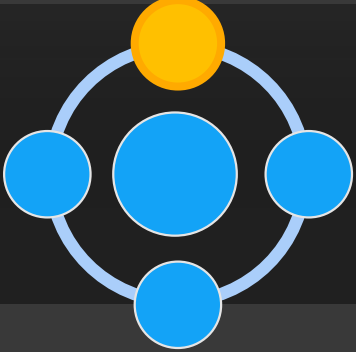
100%

Usage Duration

Duration Overflow Deviation Usage

Purchase Contract: 200000007 / 10 / 0

Activity Locator



Drillback

infor

Cloudsuite Manufacturing

Menu

Recently Used

Opportunities

Sales Order Intak...

Sales Order Intak...

Purchase Requisi...

Purchase Requisi...

Opportunity

More...

Opportunity: S00000039

BRI Line

Opportunity

Miscellaneous

General

Information:

Sold-to Business Partner: CUS007157 UK Dealer

Business Partner Status: Active

Assigned to: AUTO ASSIGN TO ME Automotive

Progress

Status: In Process

Sales Process: S01 Sales pipeline

Phase: 10 Prospecting

Probability Percentage: 40.00

Reason:

Classification

Type: OP Opportunity

Source: 001 Marketing Lead

Forecast

☒ Include in Forecast

Expected Revenue: 60,000.00 EUR

Weighted Revenue: 24,000.00 EUR

Item Revenue: 0.00 EUR

Dates

User

....

Activities

Notes

Contacts

Items

References

Additional Attributes

Type

=

Subject

=a

Status

=

Due Date

=

Activity

=a

Filter: Only Open Activities

Modify

tdsmi1610m000

121

en_US

Alerts

Category All

☐

A new Item KAP-001-PR...

4/21/2017 6:20:25 PM

☐

A new Item JAN16-PART1...

4/21/2017 5:37:52 PM

☐

Customer SUP000048 wit...

4/18/2017 9:53:30 PM

☐

ESCALATED (1)
Big PO 200000954 has be...

4/11/2017 11:32:09 AM

1 2 3 4

In-Context Activity

Activity Locator

Document Carousel

LN ICBI

Context Viewer

Posts

Tasks

Category All

Activity Feed

Streams

Social Objects

Massimo Ca...

Connected Users

Please take a look at this

7/12/2017 5:39:58 PM

#company:121#inforopportunity:S00000039#inforcustomerpartymaster:CUS007157

2

1

Like

Show Details

Share

Delete Post

Opportunity:S00000039

Customer:CUS007157

REPLY

Massimo Ca...

Connected Users

I don't know what I am doing here

7/12/2017 1:09:46 AM

#company:121#inforlocation:121#inforerpenterprisinvoicingbillableline:121:sales.order:200000838:30:WS201142:3|000000|0000:1#inforcustomerpartymaster:CUS000016

3

10

Like

Show Details

Share

Delete Post

Add a comment

REPLY

Sarada Vem...

Connected Users

[Prefs Master Demo User (LN)] Purchasing for items S Mountain Bike should go through senior approvals. Pl manager Massimo

7/11/2017 9:55:54 PM

Like

Show Details

Share

Add a comment

#ItemMaster:FS-00007 related to #SalesOrder:200000838 has be

13

1

Like

Show Details

Share

Add a comment

#ItemMaster:FS-00007 related to #SalesOrder:200000838 has be

13

1

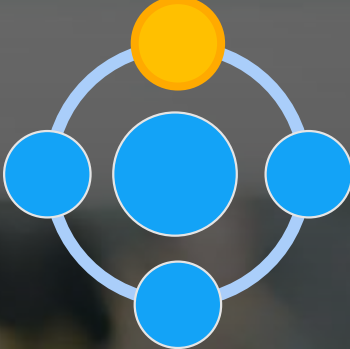
Like

Show Details

Share

Add a comment

Infor Confidential



Infor
Ming.le



IDM



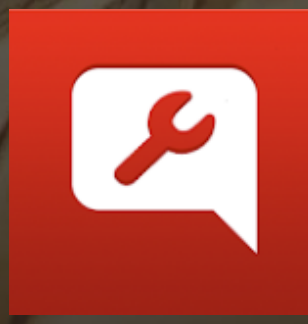
ION
Alarms



ION
OneView



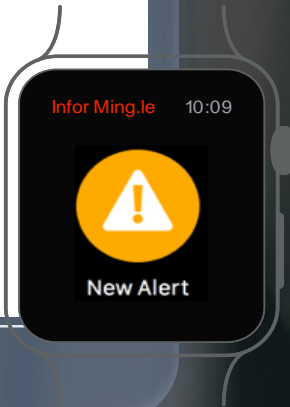
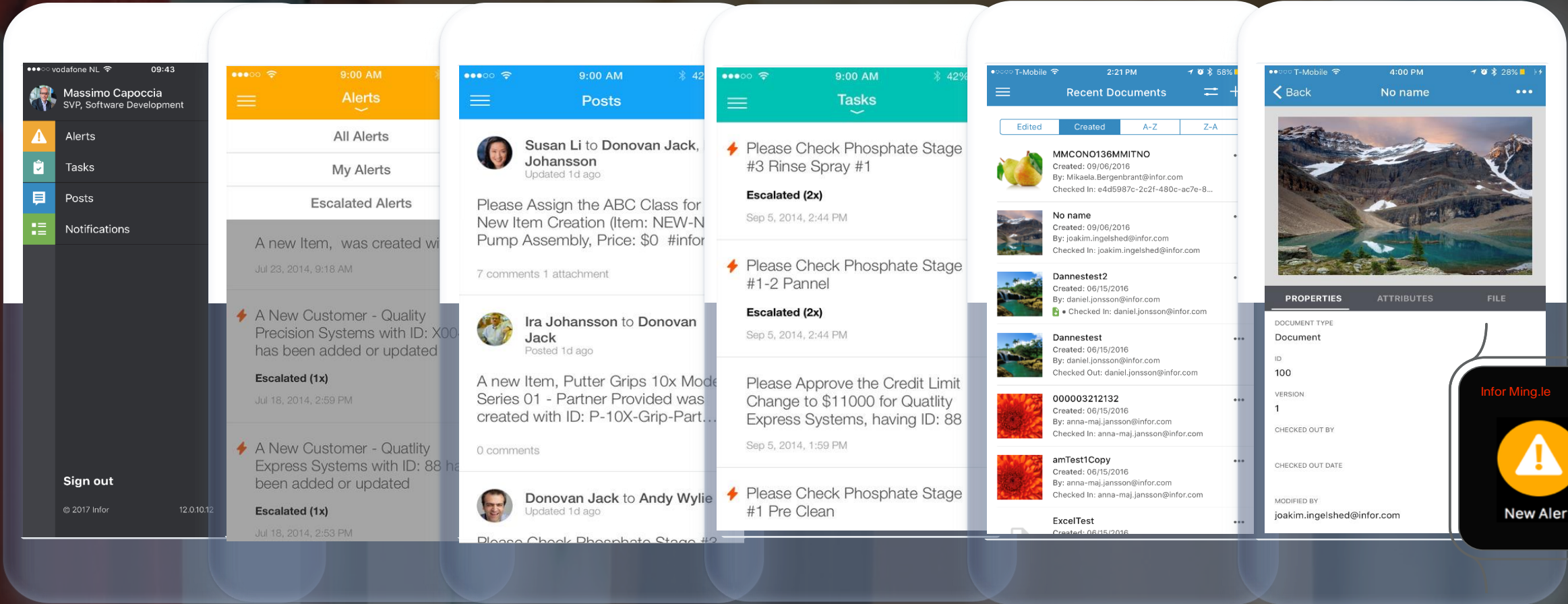
Service
Call

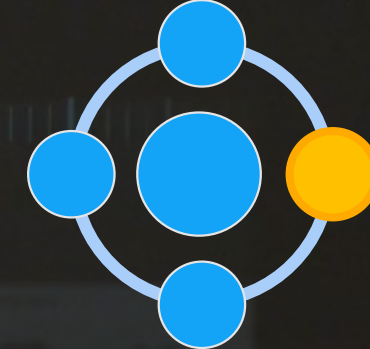


Service
Request



Hours
Registration





INFOR OS Infor ION

The Intelligent Open Network that powers business process integration,
monitors for exceptions and automates activities for the workforce

Event-Driven with
canonical
model

**API
Gateway**
with policy
mgmt.

Hybrid
deployment
and
execution

Citizen
modelers
and admin

Infor & 3rd
party
Connectors

Enterprise
Workflow

Activity
Monitoring

inforION Desk

Document Flow SHIPMENT_FLOW

← ↻ ↺ ⌂ ⌕ ⏻ ⌚ REMOVE CONNECTION POINTS

Name *
SHIPMENT_FLOW

Description
Routes Orders

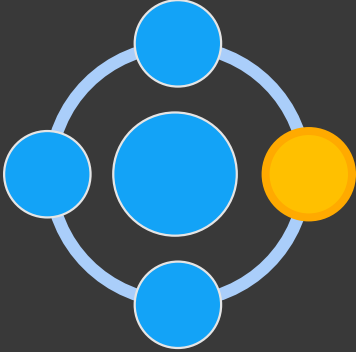
Inactive

Last Updated by
massimo.capoccia@infor.com

Last Updated on
Sep 28, 2017, 10:01:44 AM

Last Activated on

Application Business Database File Queue Web Service Workflow Mapping Parallel Filter Routing



Notifications: 16 0

Application Activity Properties

Name *
ERP

Description

+ ⌕

Application	Description	Tenant
No data to display		

Mapper ORDERS_MAPPING

← ↻ ↺ ⌂ ⌕ ⏻ ⌚ USAGE

Name *
ORDERS_MAPPING

Description

Source: *
Process.SalesOrder

Target: *
Sync.SalesOrder

Inactive

Versions

1	Draft	SEP 28, 2017, 10:04:48 AM	MASSIMO.CAPOCCIA@INFOR.COM	✓
---	-------	---------------------------	----------------------------	---

Modeler XSLT Editor Testing Configuration

ProcessSalesOrder

languageCode

releaseID

systemEnvironmentCode

versionID

ApplicationArea

Sender[0..1]

CreationDateTime

Signature[0..1]

BODID[0..1]

UserAreaMeta[0..1]

DataArea

Process

acknowledgeCode

TenantID[0..1]

AccountingEntityID[0..1]

LocationID[0..1]

ActionCriteria[0..∞]

SalesOrder[1..∞]

SalesOrderHeader[0..1]

DocumentID[0..1]

AlternateDocumentID[0..∞]

DisplayID[0..1]

CreationDateTime

Signature[0..1]

BODID[0..1]

UserAreaMeta[0..1]

DataArea

Sync

TenantID[0..1]

AccountingEntityID[0..1]

LocationID[0..1]

ActionCriteria[0..∞]

SalesOrder[1..∞]

SalesOrderHeader[0..1]

DocumentID[0..1]

AlternateDocumentID[0..∞]

DisplayID[0..1]

LastModificationDateTime[0..1]

LastModificationPerson[0..1]

DocumentDateTime[0..1]

Description[0..∞]

Note[0..∞]

DocumentReference[0..∞]

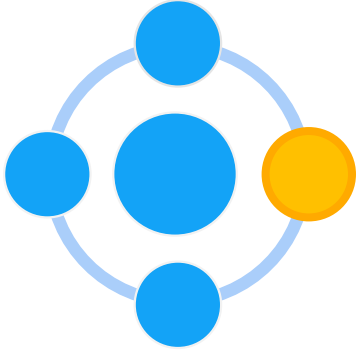
Status[0..1]

CustomerParty[0..1]

Infor ION
Business Process
Integration



Infor ION integration with 3rd Parties



AWS MULTI TENANT
DEPLOYMENT

ION API

API

3rd Party
Cloud

LOCATION Z

ENTERPRISE
CONNECTOR

3rd Party
Middleware

INFOR ION CE

ION API

LOCATION X

ENTERPRISE
CONNECTOR

3rd Party
Middleware

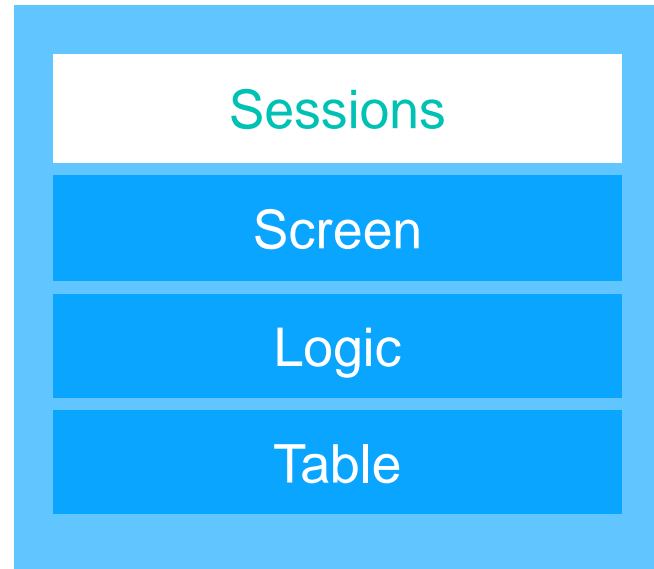
LOCATION Y (Zero Footprint)

API

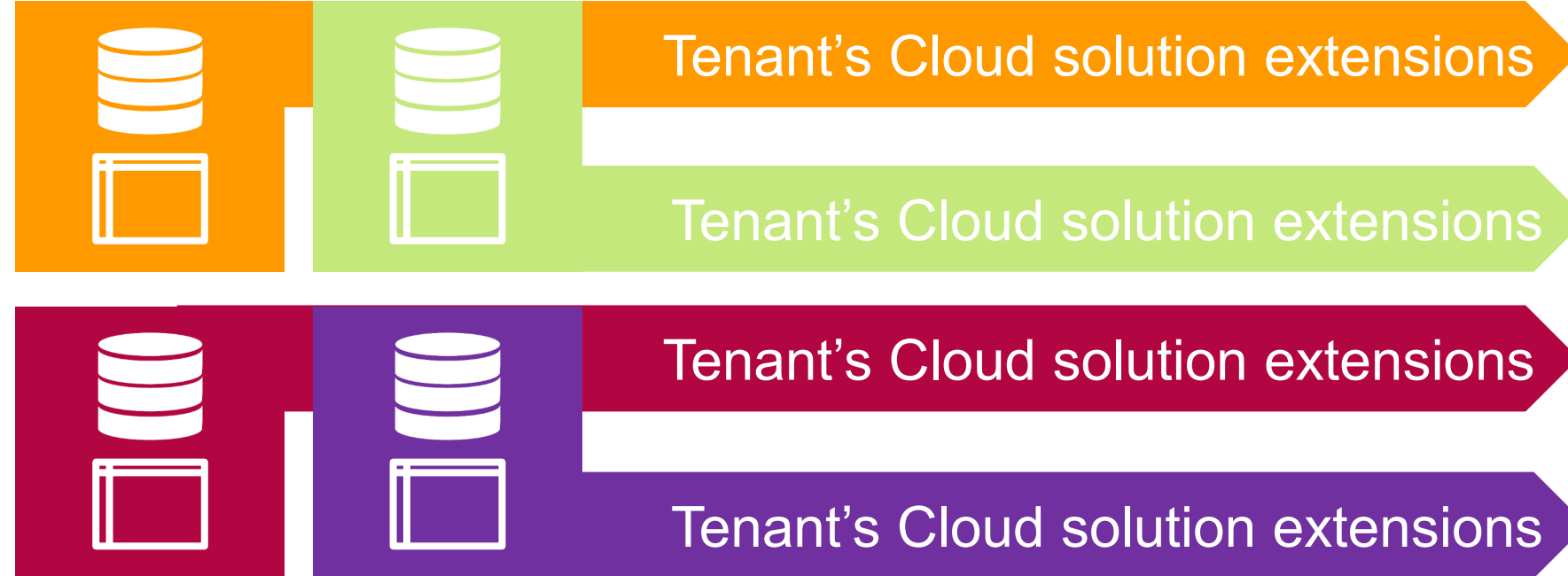
3rd Party
Middleware

ON-PREMISES

Extensibility: mai più “Custom” Code



Proprietary



Tenants

LN Extensibility
Package (tx)

Screens

Fields

Tables

Logic

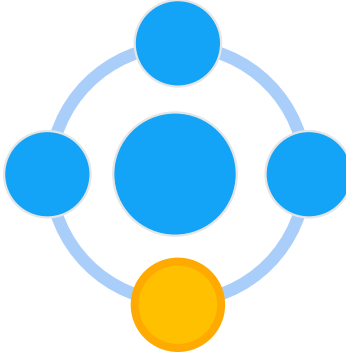
Output

BODs

Web services



Infor LN Extensibility



“BaanIV Logic”

Old customized logic



Core customized

New logic by Infor



Core changed

Manual merge



Core customized

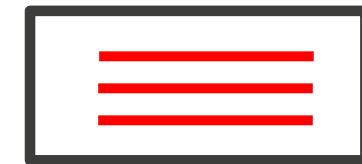
Manual merge!

“LN Logic”

LN logic



Core as-is



Extension logic

New logic by Infor



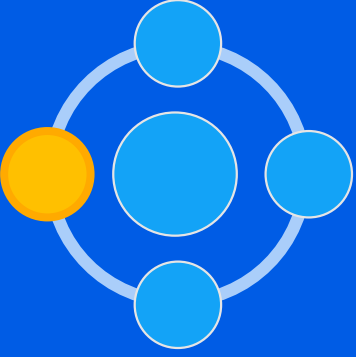
Core as-is



Extension logic

Extension uplift by Infor

**No knowledge
of source codes or
programming language
is required**



Infor Coleman[®]

A.I. THAT MAXIMIZES HUMAN POTENTIAL



Infor Coleman

A.I. THAT MAXIMIZES HUMAN POTENTIAL



**Conversational
UX**



Augments

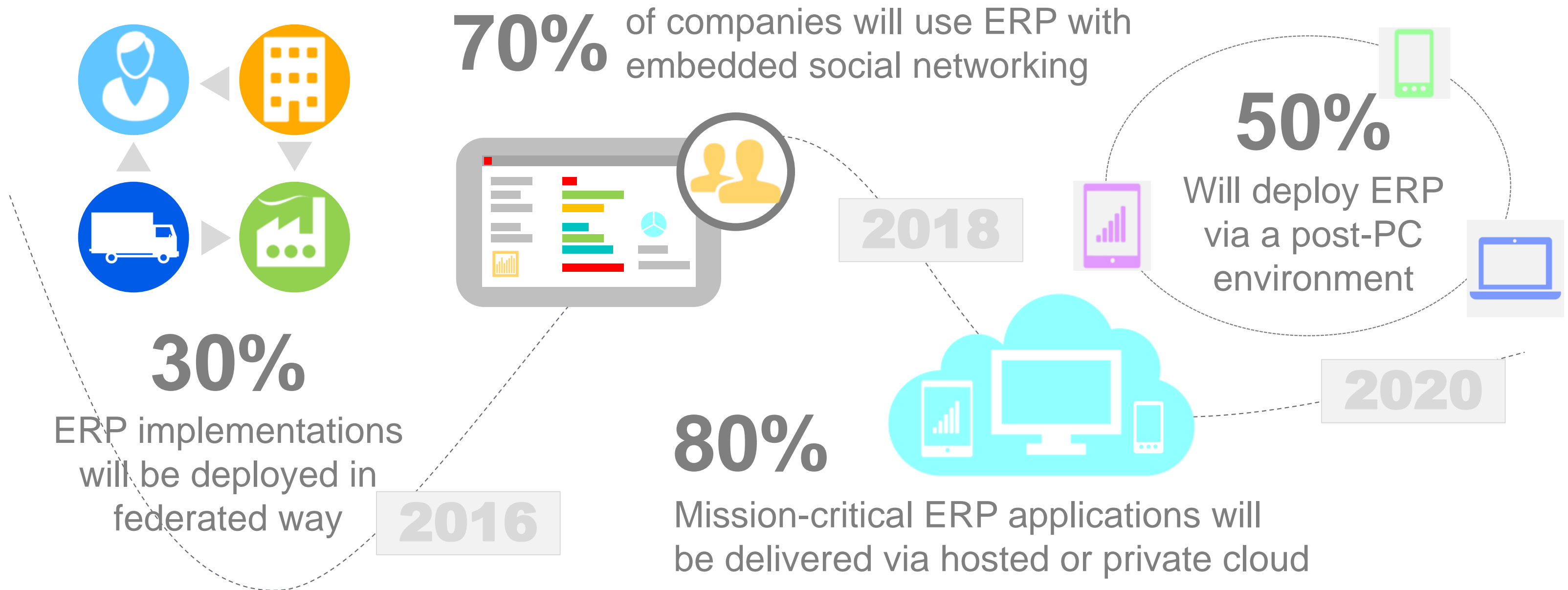


Automates



Advises

What will tomorrow's ERP look like?



The next generation of Enterprise Technology

1780

infor

1920

1980

2020

4th Industrial
Revolution



STRATEGY

Un'architettura moderna per guidare la trasformazione digitale ed il cambiamento aziendale in ogni settore di business

A.I.
Coleman

Analytics
Birst

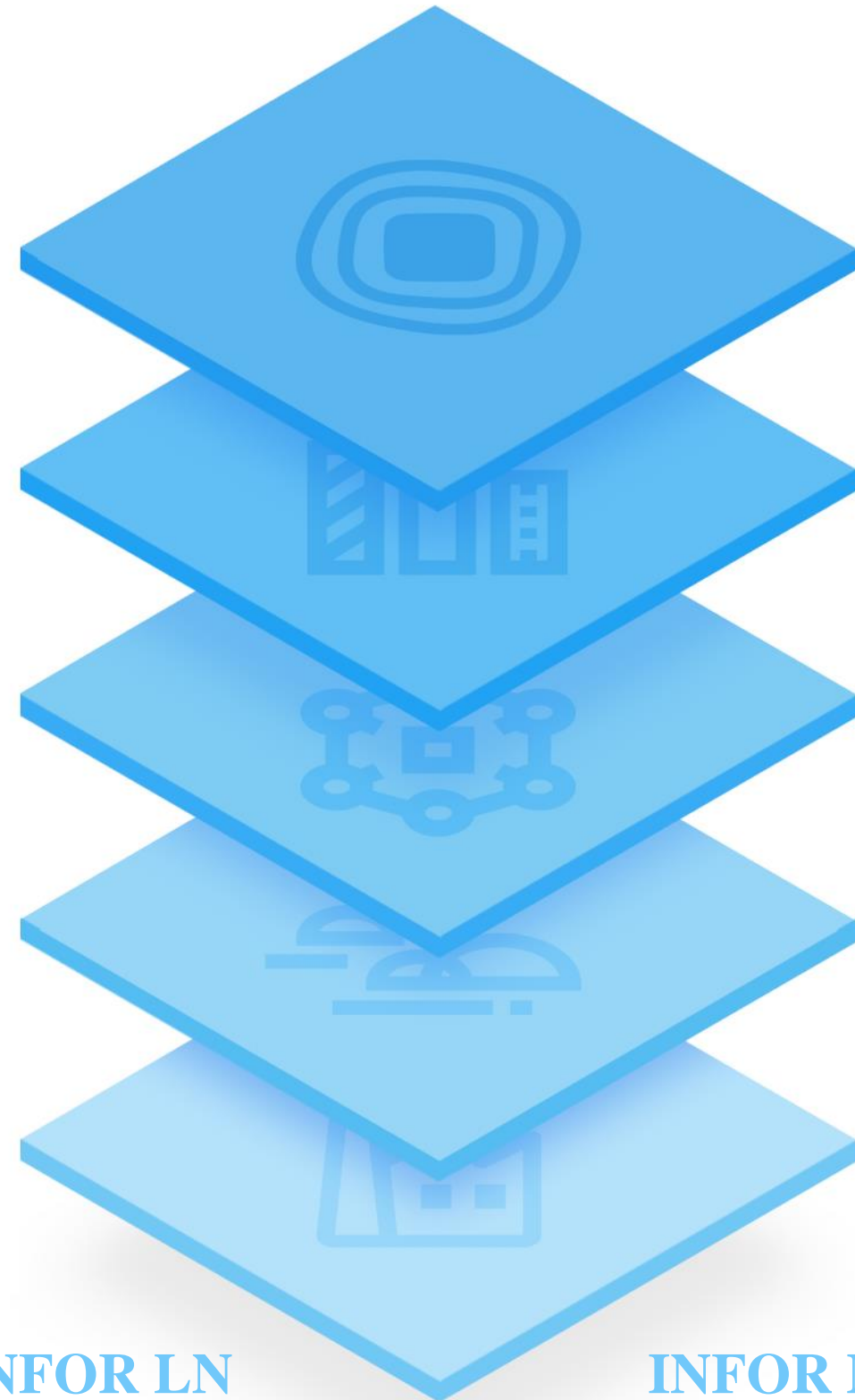
Network
Commerce and IoT

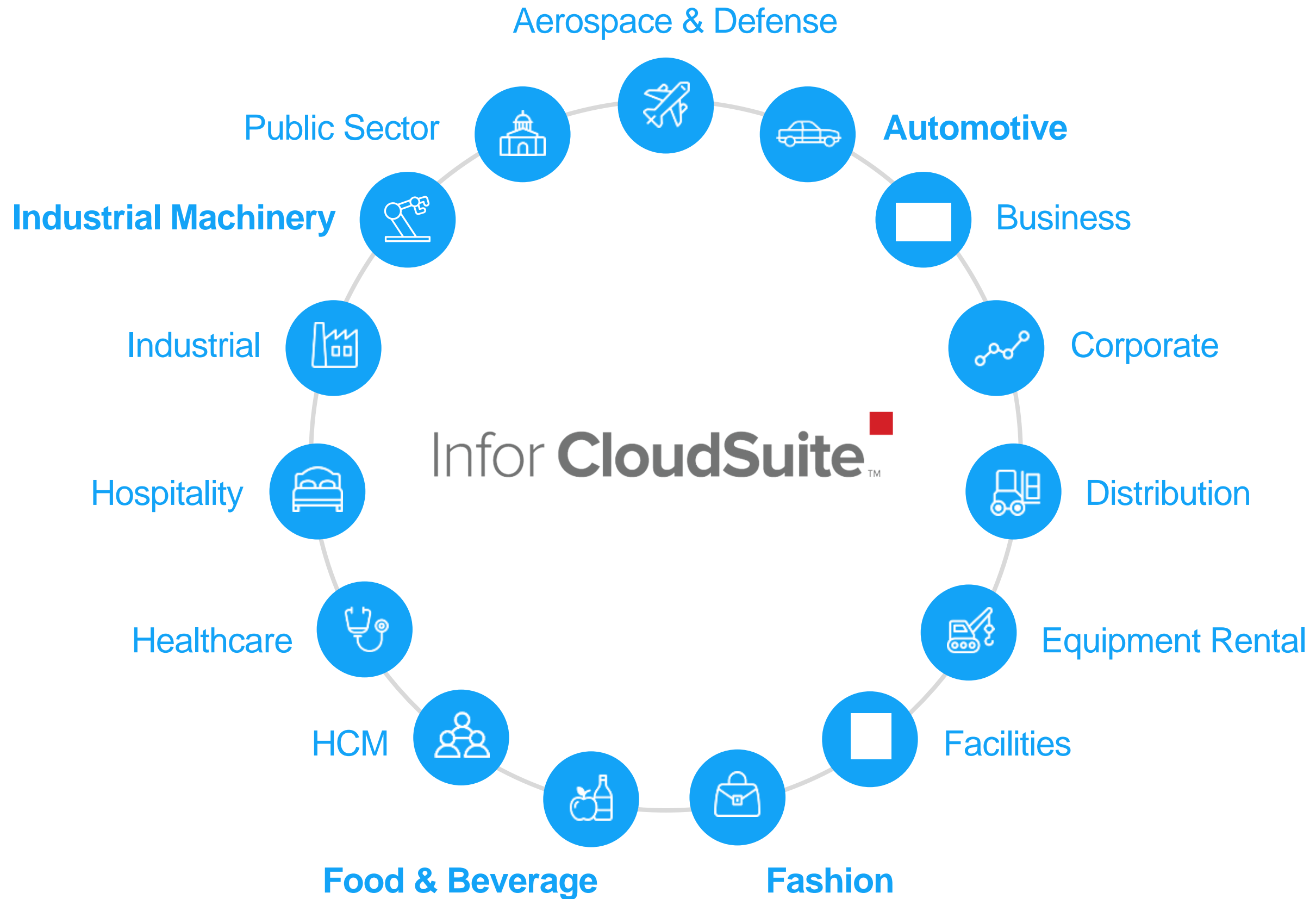
Cloud
Industry CloudSuites

Industry
Last-mile features

INFOR LN
(Discrete Mfg.)

INFOR M3
(Process and Fashion)





CloudSuite™ Industrial Machinery



CloudSuite

 core

 add on

ERP LN

**Program & Project
Management**

**Materials and Time
Management**

**Quality and Statistical Process
Control**

BI/Analytics

Configure, Price, Quote



Implementation Accelerator

Industry business processes
pre-configured database & solution



Infor Ming.le™

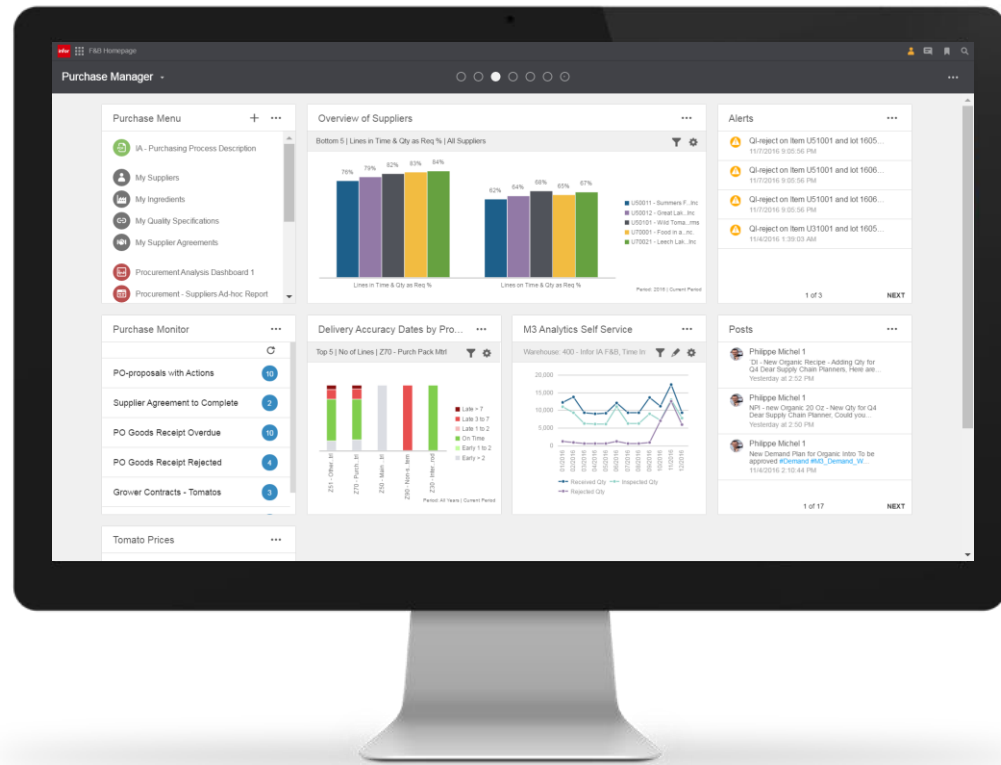
Comprehensive solution for social
collaboration, process improvement and
contextual analytics



Micro-vertical Analytics



CloudSuite™ Food & Beverage



Micro-vertical Functionality and Analytics



Operating service for social collaboration, workflow, alerts, document management, integrations and Mongoose PaaS (add-on).



Implementation Accelerator

Industry business processes pre-configured database & solution.



CloudSuite Core Subscription

Financial Management

Cost Accounting

Warehouse Management

Manufacturing

Sales Order Management

Planning

Inventory Management

Quality Management

Procurement

Grower Contracts

Birst starter pack and M3 Analytics
(planned Jul 2018)

CloudSuite Subscription Options

Advanced Planning &
Scheduling Options

Factory Track
Warehouse Mobility

Demand Planner

Graphical Lot Tracker
(planned May 2018)

Inventory Planning Workbench
(planned May 2018)

Birst Pro and Enterprise
(planned July 2018)

EDI Managed Services
(planned Jul 2018)

Product Lifecycle Management
(Q4 2018)

Extended Option Subscriptions

Infor Enterprise Asset
Management

Infor Rhythm – B2B
ecommerce



La soluzione Infor LN in Cloud | Incontro Clienti

Mer 11 luglio 2018, from 10.00 to 16.00

In questo evento potrete incontrare gli esperti del CLOUD Infor e potrete approfondire con loro tutte le sue caratteristiche di disponibilità, supporto, sicurezza, disaster recovery e molte altre, a disposizione delle vostre aziende con la sottoscrizione di un semplice canone/utente.



Registra

General Admission

Will attend

Will not attend

Panoramica del programma

ricerca

[Switch to detailed Agenda](#)

Mer
11 Lug

10:00 Benvenuto

10:15 Le novità di LN 10.6 Cloud Enterprise



11:00 Coffee Break

11:15 I perchè di una scelta CLOUD



[See whole day](#)

12:30 Lunch

14:00 Extensibility e Piattaforme Ibride



14:30 Analitica in Cloud: Infor Birst

15:30 Pricing e Conclusioni
16:00

Quando e dove

Mer 11 luglio 2018, from 10.00 to 16.00

Infor (Italia) Srl
24 Via Torri Bianche
Torri Bianche, Vimercate 20871, Italia

[Add to my calendar](#)



[Open on google maps](#)

Informazioni sull'organizzatore

Infor (Italia) Srl
[Contattare l'organizzatore](#)

A modern office interior with large windows, pendant lights, and people working. The scene is dimly lit with a blue tint. In the foreground, a man and a woman are sitting on a red sofa, facing each other. In the background, a woman is standing near a desk. The office has a clean, minimalist design with white walls and a polished floor. A large green plant is visible on the left side of the frame. The text "Come visit us!" is overlaid in the center in a large, white, sans-serif font.

Come visit us!

www.infor.com

The Infor logo, consisting of the word "infor" in white lowercase letters on a red square background.

infor